# **Meeting Minutes**

Below is a summary of what was discussed at the Update Sessions. Any new information discussed during the Update Session on January 16, 2019, is in green so it is easily distinguished.

- I. WELCOME: Tim Ryan, Chairman, Corporate Sales, 2019 U.S. Open (Webinar time 0:00 1:42)
  - A. Tim welcomed all of the corporate patrons and reminded everyone to tune in to the AT&T Pebble Beach Pro-Am beginning on Thursday, February 7<sup>th</sup> to get a preview of what to expect at the U.S. Open.
- II. OVERVIEW: Mimi Griffin, President & CEO of MSG Promotions, Inc. (Webinar time 1:43-2:46)
  - A. United States Golf Association (USGA)
    - 1. Over 120 years of serving the game of golf and guiding it forward
    - 2. Mission: To promote and conserve the true spirit of the game of golf as embodied in its ancient and honorable traditions
    - 3. Core Strategies
      - a. Governance: Clarify and define the rules of the game worldwide
      - b. Golf Facilities: Advance the long-term viability of golf
      - c. Golfer Engagement: Serve golfers through programs that build engagement with the game
      - d. Championships: Provide the very best players in the world the opportunity to compete for a title
        - i. Conducts a total of 14 national championships including the U.S. Open,
           U.S. Women's Open, U.S. Senior Open, as well as a variety of amateur and team competitions annually
  - B. Pebble Beach Golf Links
    - 1. The 2019 U.S. Open will be the sixth U.S. Open held at Pebble Beach Golf Links
    - 2. One of the toughest tests in the game of golf
    - 3. Past U.S. Open Champions at Pebble Beach are some of the most iconic names in the game of golf Jack Nicklaus (1972), Tom Watson (1982), Tom Kite (1992), Tiger Woods (2000), Graeme McDowell (2010)
- III. CORPORATE HOSPITALITY PROGRAM RESOURCES (Webinar time 2:47-6:55)
  - A. MSG Promotions, Inc.
    - 1. The USGA's exclusive corporate hospitality marketing and management company
    - 2. Staff with over 130 years of collective experience in the sports marketing industry

- 3. Responsibilities at the 2019 U.S. Open include:
  - a. Client Resources Update Sessions & Hospitality Manual
  - b. Corporate Hospitality Operations
  - c. On-site Management
- 4. At least one MSG Promotions staff member will be assigned to each hospitality area and will serve as your main point of contact between now and the conclusion of the championship. The staff assignments are:
  - a. Hardscapes: Nicole Yaklich & Kelly Segin
  - b. Fox Hospitality: Mimi Griffin
  - c. USGA Partner Village: Jeanne Taylor
  - d. 8<sup>th</sup> Fairway Village: Danielle Bonder
  - e. 6<sup>th</sup> Fairway Village: Jim Holden & Danny Gray
  - f. 3<sup>rd</sup> Fairway Village: Emily Geosits
  - g. 3<sup>rd</sup> Fairway Suites: Ciara Bryan
- B. Corporate Hospitality Manual
  - 1. The link to the manual was emailed to you by your MSG representative.
  - 2. The contents of the manual will be kept up to date with any new information pertaining to your involvement in the hospitality program to ensure that you are referencing the most current information available.
  - 3. One of the most valuable sections in the manual is the *Timelines & Forms* section, which gives you an overview of the important deadlines to help you stay on track with your planning.

#### C. Update Sessions

- 1. Each meeting will take place at Pebble Beach Resorts and a reminder email will be sent at least two weeks prior to each update session.
  - a. A webinar option will be available at each session for those who are unable to attend in person.
- 2. Future Update Session dates are:
  - a. March 4, 2:00pm-4:00pm
    - i. During the March session we will conduct a walking tour showing the preferred walking routes from the Main Admission Gate to the hospitality areas. Please plan to wear appropriate footwear.
  - b. April 30, 10:00am-12:00pm
    - i. The April session is the last opportunity to meet as a group before the championship; attendance at this session is highly recommended.
- D. MSG Promotions Website- www.msgpromotions.com
  - 1. The password-protected section of the MSG Promotions website is accessible to corporate patrons only and includes links to a variety of reference materials

including the corporate hospitality manual, all necessary forms, webinar recordings of update session presentations, and maps.

- a. Login credentials:
  - i. Username: USOPENcorporate
  - ii. Password: 2019corporatepatron

# IV. COURSE MAP AND HOSPITALITY LOCATIONS (Webinar time 5:56-11:37)

- A. All of the hospitality venue locations and the landing zones on each hole were reviewed.
  - 1. Fairway One, Fairway One Cottages, Gallery Café and Casa Palmero are all stand-alone hardscape facilities located in close proximity to the 1<sup>st</sup> hole.
  - 2. The Library Room, Card Room, Stanton Room, Stevenson Room, Pacific Room and Pebble Beach Room are all located in The Lodge at Pebble Beach.
  - 3. USGA Partner Village located to the golfer's right of the 18<sup>th</sup> fairway
  - 4. Fox Hospitality located to the golfer's right of the 16<sup>th</sup> hole
  - 5. 3<sup>rd</sup> Fairway Village and Suites located to the golfer's right of the 3<sup>rd</sup> fairway
  - 6. 6<sup>th</sup> Fairway Village located to the golfer's left of the 6<sup>th</sup> fairway
    - a. Tents 1-5 are 30'x30' (50 ticket) tents, and tents 6-11 are 40'x40' (100 ticket) tents.
  - 7. 8<sup>th</sup> Fairway Village located to the golfer's left of the 8<sup>th</sup> fairway
    - a. Tents 1-4 are 40'x40' (100 ticket) tents, and tents 5-8 are 30'x30' (50 ticket) tents.
    - b. The hospitality services tent has been moved closer to the main entrance to the village instead of between tents 4 & 5. A new 8<sup>th</sup> Fairway Village map is available in the *Maps* section of the manual.
  - 8. Champions Pavilion located adjacent to the tennis courts in the existing Lodge Event Pavilion
  - 9. 15<sup>th</sup> Fairway Centennial Club located to the golfer's right of the 15<sup>th</sup> green
  - 10. All tent villages will include a main entrance, hospitality services tent, and dedicated restrooms available to only those guests within the village.
  - 11. We recommend you evaluate your ticket needs as soon as possible. If your demand for tickets exceeds your allotment, individual tickets with access to the 15<sup>th</sup> Fairway Centennial Club are available for purchase.
    - a. Ideal for last minute needs for guests you are unable to accommodate with your existing ticket allotment.
    - b. All-day food and beverage is included in the price of the ticket
    - c. Pricing is per ticket, per day: Wednesday- \$725 + tax; Thursday, Friday, Saturday or Sunday \$975 + tax.

# B. Course Navigation

- 1. Several large maps will be placed throughout the course with a "You Are Here" indication to help all spectators navigate their way around the course.
- 2. "Mash Signs" with multiple directional arrows will also help to guide spectators.

# V. WHAT TO FOCUS ON NOW (Webinar time 11:38-23:47)

- A. Important Timeline Dates
  - 1. February 1 Final payment for hospitality package due to Pebble Beach Company
  - 2. February 1 Deadline to reserve tee times at The Links at Spanish Bay, Spyglass Hill Golf Course and Del Monte Golf Course
  - 3. February 11 Clients receive décor floorplan, rendering and budget for review
    - a. It is imperative that you provide your feedback in a timely manner so that any adjustments can be made and returned to you for review before the March 15<sup>th</sup> approval deadline.
      - b. All clients with décor upgrades will receive a full-color rendering, floorplan and itemized budget for review. Any clients with the standard décor package will receive a floorplan and the chair/linen color options available to choose from.
  - 4. February 15 Forms due to MSG Promotions
    - a. Ticket Shipment Form
      - i. Include the name of the person to whom your tickets should be sent along with his/her complete shipping address.
      - ii. Shipments will be sent approximately 6 weeks prior to the event in a nondescript box via 2-day delivery and will include the following items:
        - Hospitality and Staff Tickets (grouped together by day), Parking Passes,
           Fan Guides, Disallowed Items Cards, and a Corporate Bag Tag and
           corresponding ID tag
      - iii. Tickets will not be sent until both the signed hospitality agreement and full payment have been received by Pebble Beach Company and your designated caterer.
      - iv. Any option tickets ordered will be sent to the same contact listed on the Ticket Shipment Form but will be sent separately from your hospitality ticket shipment.
      - v. We strongly encourage you to inventory your tickets and keep a record of the barcodes given to each guest. In the event any of your tickets are lost or stolen, we can turn off the barcode of the missing ticket(s) and issue a replacement ticket(s). We will not be able to issue replacement tickets for guests who are no longer able to attend.

# b. Corporate Sign Form

- i. Specify exactly how you want your company name to appear on the corporate identification sign posted on the exterior of your hospitality area.
   Be specific with regard to spacing, capitalization and sharing partners.
- ii. Pebble Beach Company will produce the corporate signs which will have the same generic font, size and color and will feature only the U.S. Open logo and your company name (no company logos or typeface will be included).
- iii. There is a restriction of 20 characters per line and a total of 3 lines on each sign.
- iv. The sign will be yours to keep at the end of the championship.
- v. Tent and suite patrons will also have their company name included on the locator board positioned within the village/suite facility.
- vi. No other signs or displays are permitted on the exterior of your hospitality area (including the glass wall in the suites) during championship week.
- 5. March 1 Catering deposit due
- 6. March 4 Corporate Update Session at Pebble Beach (2:00pm 4:00pm)
- 7. March 5 & 6 Corporate Cup
  - a. March 5<sup>th</sup> Hardscapes, USGA Partners, Fox and Pebble Beach Room patrons
  - b. March 6<sup>th</sup> Tent and Suite patrons
  - c. Invitations were emailed on Monday, January 21<sup>st</sup> and RSVPs are due by Wednesday, February 6<sup>th</sup>.
  - d. If you are interested in securing hotel accommodations for your Corporate Cup guests, please reach out to <u>Brendon Poss</u> as soon as possible.
- 8. March 15 Deadline to submit embroidery file for co-branded merchandise
- 9. March 15 Final approval of interior décor floorplan and budget due
- 10. March 15 Forms due to MSG Promotions
  - a. Electrical Requirements Form HARDSCAPES AND TENT PATRONS ONLY
    - i. The purpose of this form is to let us know the type of equipment you intend to bring into your facility that will require electrical service and where each item will be located within your space (i.e. laptops, printers, cell phone/tablet chargers, etc.). This information will be incorporated into the electrical floorplan that is produced for your specific hospitality area.
    - ii. It is not necessary to include items dictated by your menu (i.e. coffee maker, ice cream freezer, etc.) or your décor (i.e. televisions, lighting, etc.). This information is communicated to us directly from the catering and décor companies.
    - iii. If the items you plan to bring into your hospitality area require additional power, extra circuits can be added which may result in a \$250 surcharge for

each additional 20-amp circuit needed.

#### b. Safari Telecom Service Order Form

- i. All hardscape and tent patrons have the ability to request a complimentary telephone installed at the registration desk inside your tent/area. The line will include voicemail capabilities and callers will have the ability to place both local and long distance calls free of charge. You must submit the Safari Form in order to request the complimentary telephone.
- ii. All hospitality areas come equipped with free WiFi service.
- iii. Additional services that can be ordered through Safari:
  - · Dedicated WiFi or hard-wire internet service
  - · Additional telephones
  - · International Calling
- iv. You will be billed directly by Safari Telecom for any additional services ordered.
- B. Focus on Catering Options and Opportunities (Webinar time 23:48-32:40)
  - 1. Levy Golf Jason Drysdale, Senior Executive Chef TENT AND SUITE PATRONS
    - a. Contact Information:
      - i. Brenda McFadden Vice President of Sales
        - (612)-384-4897, bmcfadden@levyrestaurants.com
      - ii. Jenna Hansen Account Executive
        - (651)-274-7952, <u>ihansen@levyrestaurants.com</u>
    - b. Tent patrons have the opportunity to choose from three Menu Packages and three Bar Packages at various price points. No substitutions will be permitted. A variety of menu enhancements are available to supplement the packages.
    - c. Standard Service Times
      - i. Coffee Service 8:00am End of Play
      - ii. Breakfast 8:00am 11:00am
      - iii. Lunch Buffet 11:30am 2:30pm
      - iv. Snacks/Hors d'oeuvres 3:00pm 6:00pm
      - v. Bar Service 11:00am 6:00pm
        - Bar Service hours can be extended for an additional charge of \$15++ per guest, per hour.
    - d. Guest Count Minimums
      - i. Practice Rounds (Monday Wednesday) Minimum of \$5,000 or 50% of tickets (whichever is greater will apply)

- ii. Championship Rounds (Thursday Sunday) 80% of tickets or 25 guests (whichever is greater will apply)
- iii. Guest counts are due by April 15<sup>th</sup>
- e. Staffing
  - i. Wait Staff: One (1) server for every 30 guests
  - ii. Bartender: One (1) bartender for every 100 guests
  - iii. Additional servers or bartenders can be added for \$100+ per hour.
- f. Important Deadlines
  - i. December 28, 2018 Agreement and Credit Card Authorization Form Due
  - ii. March 1, 2019 Catering Deposit Due
  - iii. April 1, 2019 Package Selections Due
  - iv. April 15, 2019 Final Guaranteed Guest Count Due
  - v. May 1, 2019 Remaining Advance Payment Due
  - vi. May 10, 2019 Short Term Guest Count Increase Deadline
    - Any increase above and beyond 3% of guest count after May 10, 2019, will be charged at 50% over the menu price for each additional guest.
- Pebble Beach Company Barry Peterson, Resort Director of Catering & Conference Services - HARDSCAPE PATRONS AND USGA PARTNERS (Webinar time 32:41-42:20)
  - a. Popular Menu Selections
    - i. Hole-In-One Breakfast Buffet
    - ii. Iron Lunch Buffet
  - b. Popular Menu Enhancements
    - i. Ultimate Bloody Mary Garnish Bar
    - ii. Ultra-Premium Bar
    - iii. Slow-Roasted Prime Rib Carving Station
    - iv. Made to Order Omelet Stations with Chef
  - c. Guarantees
    - i. Must guarantee a minimum of 80% of tickets for meals
    - ii. Bar guarantee must be 100% of tickets
  - d. Floral and Décor HARDSCAPE PATRONS ONLY
    - i. Hardscape patrons are able to choose from three different décor collections: Stillwater, Centennial and Del Monte.
  - e. Catering & Décor Due Dates:
    - i. March 1 50% of estimated catering charges due
    - ii. March 15 Final approval of décor due
    - iii. April 1 Final menu selections due

- iv. April 1 Décor deposit due
- v. April 15 Guest guarantees due
- vi. May 1 Final catering and décor balances due
- vii. May 10 Short term guest count increase deadline
  - Any increase above and beyond 3% of guest count after May 10, 2019, will be charged at 50% over the menu price for each additional guest.

#### C. Invitation Process

- 1. "Save the Date" notices should have been sent
- 2. "A" list invitations should be sent by the end of January
- 3. Finalize "B" & "C" invitation list
- 4. Consider including a deadline for response on each invitation you send
- D. Review Enhancements to U.S. Open Experience

#### 1. Restaurants

- a. Reservations for all restaurants at The Lodge as well as The Inn at Spanish Bay will be available beginning on February 1, 2019. Reservations will fill up quickly so we recommend finalizing your plans as soon as possible. Please contact <u>Brendon Poss</u> to make reservations.
  - i. The newly renovated Beach Club is also available to reserve for evening events on Thursday and/or Saturday of Championship week. All other nights have already been booked.

## 2. Golf Outings

- a. Corporate hospitality patrons have the ability to reserve tee times during championship week at the Pebble Beach Resort Golf Courses. The deadline to reserve tee times is February 1, 2019.
  - Shotgun tournaments beginning at 7:30am and 1:30pm at The Links at Spanish Bay and Spyglass Hill Golf Course
  - · Individual tee times are available at Del Monte Golf Course
- b. Shotgun Tournaments Parking & Transportation Plan
  - i. Every foursome will receive two (2) daily parking passes to the respective golf course parking location.
  - ii. All Corporate Shuttle Depot placards will provide access to Spanish Bay and Spyglass Hill parking lots for drop-off and pick-up of guests with tee times. You must submit the Corporate Shuttle Form to request these placards.
  - iii. If golfers want to attend the championship before or after their shotgun, they must utilize their respective corporate parking pass or corporate shuttle to get to the championship. Only resort guests will be able to

ride the Resort shuttle, and there will be no direct shuttles between either course and the championship grounds provided by Pebble Beach or the USGA.

- iv. All bags must be stored in vehicles or shuttles before and after play as there will be no bag storage available at the courses.
- 3. Business Meetings on-site
  - a. From intimate boardrooms to large-scale ballrooms, the venues at Pebble Beach can accommodate any group.
- 4. Spa appointments
  - a. The Spa at Pebble Beach is one of only 56 spas in the world to receive the coveted Forbes Five-Star award. The spa will likely be booked to capacity during championship week, so we encourage you to make your reservations as early as possible.
  - b. If you would like to make reservations at the Spa, please reach out to <u>Jessica Plain</u>, Spa Sales Coordinator.
- E. Consider Merchandise Options and Get Company Logo Digitized
  - 1. A digitized logo file is necessary to embroider your company logo on U.S. Open merchandise. We recommend beginning this process as soon as possible so you are not delayed once you are ready to place an order.
- VI. CORPORATE MERCHANDISE: Roslyn Price, Senior Manager, Retail Operations (Webinar time 42:57-53:43)
  - A. Benefits of the U.S. Open Corporate Merchandise Program
    - 1. Exclusive privilege of corporate hospitality patrons to co-brand 2019 U.S. Open merchandise with your company logo
    - 2. Extends your investment in the U.S. Open and generates excitement for your company
    - 3. Providing a co-branded gift to all guests brings the group together
    - 4. Ensure each guest goes home with a piece of Pebble Beach as a reminder of who made the U.S. Open experience possible
    - 5. Corporate Retail Team is available to handle any and all details (i.e. place order, manage details, and schedule delivery)
  - B. Order Process
    - 1. Plan your budget
      - a. A number of products are available at a variety of price points.
    - 2. Browse the products
      - a. The full assortment of products is now available in the Merchandise Catalogue as well as the <u>Corporate Merchandise Website</u>.
    - 3. Co-Branding Details

- a. The deadline to submit your logo for co-branding is March 15, 2019
  - i. A .DST file is required for embroidery orders (i.e. Apparel, headwear and microfiber towels)
    - Embroidery Fees (if you do not have a .DST file of your logo)
      - 1. Logo digitizing fee: \$150
  - ii. An .EPS or .JPEG file is required for screen printed orders (i.e. lanyards, glassware, clear bags)
  - iii. Logos must fit within the U.S. Open size restrictions. The championship logo is intended to be the focal point of the retail piece with the corporate logo in the secondary position.
    - Eliminating tag lines and/or trademark symbols will help maximize the clarity of your logo
- b. Co-branding fee typically runs approximately \$5-\$7 per piece.
- 4. Place the order
  - a. The deadline to order co-branded merchandise is April 1, 2019
  - b. Orders can be placed online at <a href="https://www.2019usopencorporatemerch.pebblebeach.com">www.2019usopencorporatemerch.pebblebeach.com</a> or directly through the U.S. Open Corporate Merchandise Team
    - i. Cory Otterness, Corporate Retail Sales Manager
      - <a href="mailto:otternessc@pebblebeach.com">otternessc@pebblebeach.com</a>; (831)-649-7602
    - ii. Bridget Lynn, U.S. Open Corporate Retail Sales Coordinator
      - · <u>lynnb@pebblebeach.com</u>; (831)-649-7640
- 5. Approve your logo
- 6. Submit payment
- 7. Receipt of product
- 8. Electronic Invitation Template
  - a. Four templates available with customizable text
  - b. Only way to include the 2019 U.S. Open logo, course imagery, and your logo on marketing collateral
  - c. One-time fee with unlimited access
- 9. Corporate Merchandise Timeline
  - a. Corporate Merchandise Collection Available now!
  - b. Corporate Merchandise Website Available now!
  - c. Embroidery File Submission Deadline March 15, 2019
  - d. Co-Branding Order Deadline April 1, 2019
- VII. General Championship Information (Webinar Time 44:21 54:09)
  - A. 2019 U.S. Open Schedule
    - 1. Championship Format

- a. The format is stroke play where competitors count each stroke on every hole.
- b. The full field consists of 156 players.
- c. There is no Pro-Am golf associated with the U.S. Open.
- 2. Practice Rounds (Monday, June 10<sup>th</sup> Wednesday, June 12<sup>th</sup>)
  - a. Players are more amenable to interacting with the spectators.
  - b. Cameras are permitted and encouraged.
  - c. Players schedule their own tee times and have the option of starting on the first or 10<sup>th</sup> tee. Play typically begins at approximately 6:45am and concludes at approximately 7:00pm.
- 3. Championship Rounds (Thursday, June 13<sup>th</sup> Sunday, June 16<sup>th</sup>)
  - a. No cameras or autographs are allowed on these days.
  - b. Thursday & Friday
    - i. Play will begin at approximately 6:45am and conclude at approximately 7:00pm.
    - ii. Players will tee off in threesomes from the 1st and 10th tees.
  - c. The field is "cut" after all players have completed 36 holes.
    - i. The cut line includes the 60 players with the lowest scores plus ties.
  - d. Saturday & Sunday
    - i. Start times will be determined by the number of players that make the cut. A smaller field will result in a later start time.
    - ii. Players will tee off in twosomes from the 1st tee only.
    - iii. The gates will still open to spectators at 6:00AM Saturday and Sunday regardless of the first tee time.
    - iv. Sunday of the U.S. Open is Father's Day.
- 4. Playoff Format
  - a. In the event of a tie at the end of 72 holes of stroke play, there will be a two-hole aggregate playoff. If players are still tied after the two-hole playoff, the extraholes session will then move to sudden death.
- VIII. Hospitality Operations (Webinar time 54:10 1:06:25)
  - A. Access into Hospitality Areas will be STRICTLY enforced
    - 1. MSG staff, interns and volunteers will monitor the entrances to each hospitality area from 7:00am 7:00pm to ensure that only those with the proper ticket or credential gain access to the hospitality area.
    - 2. Patrons are responsible for monitoring the access into their specific tent/suite.
    - 3. The Main Entrance to each of the hospitality villages and the suite facility will include separate queues for first-time and returning guests to facilitate the ease of ingress into each area.
    - 4. Upon first entry into each hospitality facility, guests will have their ticket punched and

a wristband affixed to their wrist.

- a. Both a hole-punched ticket and wristband are required for re-entry to the hospitality area.
- b. Damaged or altered wristbands will be invalid.

# B. Hospitality Service/Business Centers

- Hospitality Services will be operated by MSG staff, interns and volunteers who will serve as your main point of contact for all questions and concerns throughout championship week.
- 2. The Business Center will feature complimentary use of the scanner/photocopier, computers with internet access and telephones from which your guests can place free local and long-distance calls (international calls excluded).
- 3. Any Will Call needs you have during championship week can be handled at Hospitality Services.

#### C. Restrooms

- 1. Each hospitality area will have dedicated restroom facilities exclusive to guests in that specific area.
- 2. Port-o-let restroom units will also be located throughout the course for all spectators.

#### D. Storage

- 1. Each tent and suite patron will have access to a lockable U-Haul storage unit located on the exterior of your hospitality area.
  - a. Dimensions: 7'6"H x 5'W x 8'D (capacity: 257 cubic feet)
- 2. All hardscape patrons will have an assigned area for personal storage located in a designated room/closet in or near your hospitality area.

## E. Accessibility

- 1. All hospitality facilities will be ADA accessible.
- 2. A limited supply of mobility scooters are available for people who may have difficulty traversing the course. Scooters are available free of charge, on a first-come, first-served basis, and cannot be reserved in advance of when they are needed.
- 3. If you have guests who are wheelchair-bound or oxygen-dependent, please let us know as soon as possible. We will do whatever we can to help facilitate their experience at the championship.

# IX. TICKETS (1:04:53-1:12:12)

A. Complete details regarding the types of tickets included in your package as well as your total ticket allotment is outlined in the *Tickets* section as well as in the chart below.

HOSPITALITY OPTION	TICKETS (of which gain access to the Lodge)	STAFF TICKETS	OPTION TICKETS (of which gain access to the Lodge)	ON-SITE ADMISSIONS Daily/Additional Access
Casa Palmero	150 (50)	6	100 (25)	10/20
Fairway One	150 (50)	6	75 (25)	10/20
Fairway One Cottage	40 (20)	4	10 (5)	3/5
Gallery Café	75 (25)	6	50 (0)	5/10
Library Room	80 (all)	6	40 (all)	5/10
Card Room	40 (all)	3	20 (all)	3/5
Stanton Room	30 (all)	3	20 (all)	3/5
Pacific Room	30 (all)	3	20 (all)	3/5
Stevenson Room	50 (all)	3	20 (all)	3/5
50'x66' Tents	200 (0)	12	150 (all)	10/20
40'x40' Tents	100 (0)	6	75 (all)	5/10
30'x30' Tents	50 (0)	3	30 (all)	3/5
3 <sup>rd</sup> Fairway Suites	30 (0)	2	4 (all)	0/0

# B. Hospitality Tickets

- 1. Color-coded by day with the name of the specific hospitality venue name and individual tent/suite/room number printed on the front as well as a distinctive overprint on the back.
- 2. Hardscape and tent patron ticket packages will include hospitality tickets for each of the seven (7) days of the U.S. Open.
- 3. Suite patron ticket packages will include an allotment of thirty (30) Trophy Club tickets for Monday, June 10<sup>th</sup> and Tuesday, June 11<sup>th</sup> since the suite facility will not be operational on those days.
  - a. The Trophy Club is an upscale tented facility with non-reserved seating and food & beverage available for purchase.

## C. Staff Tickets

- 1. Included in your package, in addition to your regular hospitality tickets
- 2. They are NOT printed with any special designation which allows you to use them as additional hospitality tickets for guests if needed.

- 3. They are not transferable throughout the day.
- D. Junior Tickets This is new information and different than what was discussed during the January Update Session.
  - 1. Juniors ages 12 and under are admitted free of charge when accompanied by an adult ticket holder. Tickets for juniors age 13 to 17 will be available for purchase at a discounted price (\$20/day for practice rounds and \$40/day for championship rounds).
    - a. Maximum of two (2) Junior tickets per (1) ticketed adult.
  - 2. Junior tickets DO NOT ALLOW access into any of the corporate areas
    - a. EVERYONE entering any hospitality venue must have the proper ticket or credential regardless of age, including infants.
    - b. Please notify your guests of the Junior Ticket policy. You must provide one of your hospitality tickets to any guest who plans to bring their child in order for them to gain access to your hospitality area.
- E. On-Site Admission Tickets HARDSCAPE AND TENT PATRONS ONLY
  - 1. A limited number of additional hospitality tickets will be available during championship week in the event of any last minute or unexpected ticket requests.
  - 2. You must submit the Authorized Personnel Form in order to allow the designated representatives to sign for on-site tickets during championship week.
  - 3. There are two types of tickets available during the event:
    - a. Daily Tickets
      - i. Ideal for last minute ticket requests
      - ii. Available only during the U.S. Open but may be purchased in advance of the day they are needed.
      - iii. You will incur a charge from the USGA for the face value of the ticket as well as a charge from the caterer for 100% of that day's per person catering fee.
    - b. Additional Access Tickets
      - i. Ideal for guests who have a ticket to the championship but not into your hospitality area.
      - ii. NOT available in advance of the day/time they are needed.
      - iii. There is no charge for the ticket. You will only incur a charge from the caterer for the food & beverage fee. The fee will be based on the time of day each ticket is acquired.
        - Before 2:30pm = 100% of your per person catering fee for that day
        - After 2:30pm = 50% of your per person catering fee for that day
- F. Option Tickets
  - 1. Available in addition to what is included in your hospitality package for an additional fee.

2. Hardscape and tent patrons will need to increase their guest counts with the caterier to account for any option tickets ordered. We will provide the catering company a summary of all option tickets purchased so they can help guide you on increasing your guest counts as necessary.

#### G. Will Call

- 1. Hours of Operation:
  - a. June 6 9, 10:00am 6:00pm
  - b. June 10 16, 6:00am 7:00pm
- 2. For the convenience of your guests, we strongly recommend that you distribute all tickets and parking passes in advance of the championship and use Will Call for special circumstances or last minute needs only.
- 3. Do not include any personal items or notes in a Will Call envelope.
- 4. It is not advisable to leave parking passes at Will Call during the championship since your guests are not able to drive to these facilities.
- X. Screening, Prohibited Items & Admission Gates (Webinar Time 1:12:13 1:18:39)
  - A. EVERYONE will pass through a security checkpoint that is equipped with either a magnetometer or hand wand before entering the championship.
  - B. Mobile Device Policy
    - 1. Spectators are allowed to bring cell phones/mobile devices into the championship as long as they adhere to the USGA's Mobile Device Policy.
      - a. Mobile devices must be kept on silent or vibrate at all times.
      - b. Phone calls can be placed or received inside any of the hospitality facilities or within designated "phone zones" located throughout the course. Texting and email are permissible throughout all areas of the course, as long as it does not disrupt players.
      - c. The use of mobile devices is prohibited on all village walk decks, individual tent patios and suite patios, as well as in any area on the course that may disrupt play.

## C. Prohibited Items and Security

- 1. A complete list of items prohibited at the U.S. Open Championship will be available on the <u>U.S. Open website</u> and printed on the back of all tickets. In addition, a supply of Prohibited Items cards will be sent with your tickets. We encourage you to include a Prohibited Items card when sending tickets to your guests.
- 2. Spectators arriving with a prohibited item will be asked to return the item to their vehicle or check the item in the Disallowed Items trailer.
- D. Bag Size Restrictions
  - 1. No backpacks, briefcases or bags larger than 6"W x 6"H x 6"D in their natural state

- are allowed into the championship.
- 2. Transparent/clear plastic hand and shoulder bags smaller than 12"W x12"H x 6"D are permitted. These are available through the Corporate Merchandise Program.
- E. Corporate Bag Tag / Approved Device Stickers
  - 1. Each company will receive one Bag Tag which will allow you to bring one oversized bag into the championship (no larger than a shoulder duffle bag).
  - 2. The Bag Tag and a corresponding ID tag will be included in your ticket shipment.
  - 3. ID tag must be labeled with your name and company and must be affixed to the bag at all times.
  - 4. The bag is still subject to search.
  - 5. Disallowed items are not permitted with a bag tag.
- F. Each company will have the opportunity to request a limited supply of Approved Device Stickers for staff managing your hospitality area who would like to bring a laptop or tablet with them each day.
  - 1. The sticker must be affixed to the device at all times.
  - 2. The device must remain inside your hospitality area throughout the day. The use of laptops and tablets is prohibited on the course.

# XI. PARKING & TRANSPORTATION (Webinar time 1:18:40 - 1:26:57)

- A. General Parking
  - 1. General parking will be located at California State University Monterey Bay (CSUMB), which is approximately 12 miles from Pebble Beach Golf Links.
  - 2. Available to anyone attending the U.S. Open. There is no fee or special pass required to access the area.
  - 3. Guests parking in General parking will be transported to the course by complimentary U.S. Open shuttle buses which will operate continuously. The shuttle ride from CSUMB will be approximately 30-50 minutes and will drop guests off in close proximity to the Main Admission Gate to the championship.
  - 4. A map and driving directions to General parking will be included in the Fan Guide.
- B. Private Corporate Shuttle Depot
  - Corporate patrons operating their own private shuttle for their guests will have access to a dedicated drop-off area located in close proximity to the Main Admission Gate.
  - 2. Vehicles must have a special placard displayed in the windshield in order to access the Corporate Shuttle Depot. Placard requests must be submitted via the Corporate Shuttle Form located in the *Timeline & Forms* section no later than April 15, 2019.

a. Companies are limited to 2 corporate shuttle placards. Requests for additional placards will not be considered until we determine the total number of companies that plan to shuttle.

# C. VIP Parking

- 1. VIP parking for all corporate patrons will be located along the 17-Mile Drive coastline within the Del Monte Forest.
- 2. Vehicles must display the appropriate VIP parking hangtag in order to enter the Del Monte Forest and access the VIP parking area.
- 3. Guests parking in VIP parking can board complimentary U.S. Open shuttles at designated stops along 17-Mile Drive. Shuttle buses will operate continuously and will drop off in close proximity to the Main Admission Gate.
- 4. The number of VIP parking passes included in your package can be found in the *Corporate VIP Parking* section as well as in the chart below.

HOSPITALITY OPTION	VIP PARKING PASSES	
Casa Palmero	60	
Fairway One	60	
Fairway One Cottage	15	
Gallery Café	25	
Library Room	25	
Card Room	12	
Stanton Room	10	
Pacific Room	10	
Stevenson Room	15	
50'x66' Tents	60	
40'x40' Tents	30	
30'x30' Tents	15	
3 <sup>rd</sup> Fairway Suites	12	

# D. Vehicle Size Restrictions

1. We encourage you to communicate the vehicle size restrictions for each parking/shuttle area summarized in the chart on the following page to your transportation company as soon as possible.

# 2.

VEHICLE SIZE	VIP PARKING	CORPORATE SHUTTLE DEPOT	GENERAL PARKING
Sedan	Yes	Yes	Yes
SUV	Yes	Yes	Yes
Conversion Van (19' or shorter in length)	Yes	Yes	Yes
Sprinter Van (longer than 19' in length)	No	Yes	Yes to Drop No to Park
Mini Coach Bus	No	Yes	Yes to Drop No to Park
Coach Bus	No	Yes	Yes to Drop No to Park