2022

U.S. Senior Open







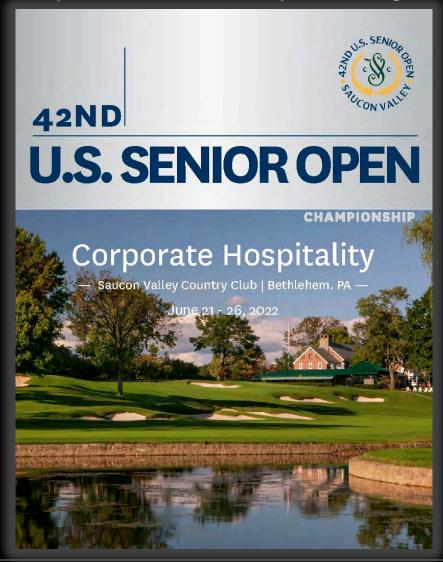
WHO WE ARE



- Management company for the 1992 and 2000 U.S. Senior Opens and 2009 U.S. Women's Open at Saucon Valley Country Club
- Exclusive Corporate Hospitality Marketing & Management Company for the U.S. Open since 1995
- Staff with over 130 years of collective experience in the sports marketing industry

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Corporate Hospitality Manual



- Link to manual emailed to daily contacts in early January
- Valuable resource to help with your planning
- Updated as new information becomes available
- Information in Manual
 - I. Timeline and Forms
 - II. Meetings and Resources
 - III. Championship Information
 - IV. Maps and Layouts
 - V. Hospitality Program Information
 - VI. Tickets
 - VII. Parking and Transportation
 - VIII. Catering and Décor
 - IX. Merchandise
 - X. Hospitality Program Requirements
 - XI. Meeting Minutes

Corporate Hospitality Timeline



A valuable resource to help keep you on track with all important dates & deadlines



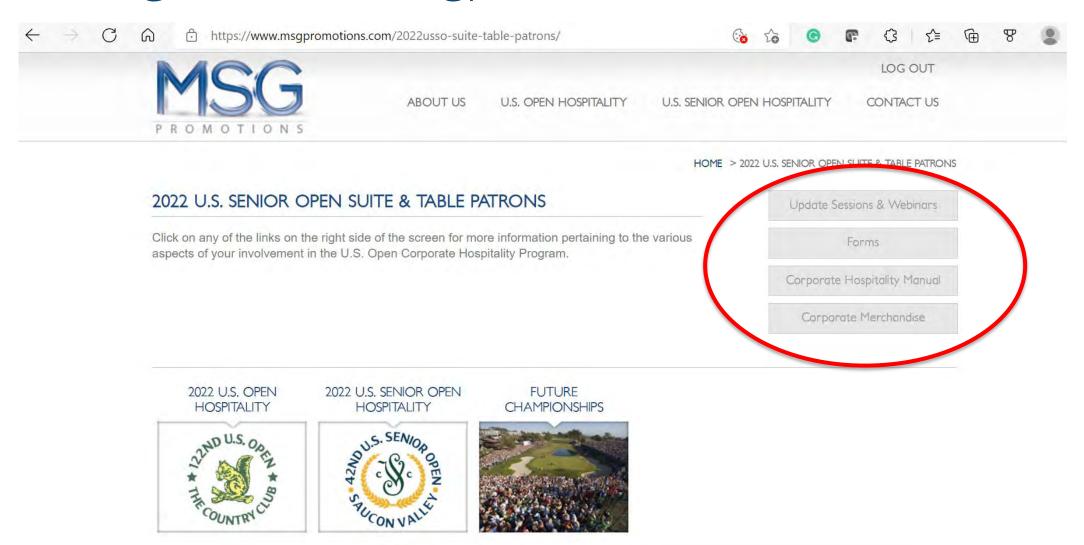
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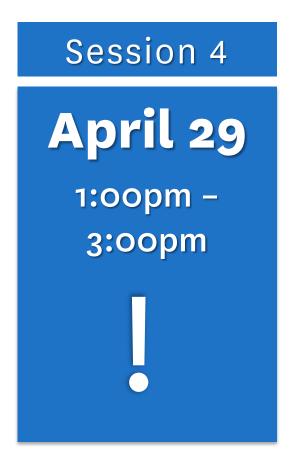


Client Log-in - www.msgpromotions.com



Corporate Update Sessions





A reminder and RSVP form will be emailed to you at least two weeks in advance of the final meeting







U.S. Senior Open Championship

- 42nd U.S. Senior Open Championship
- First conducted in 1980
- Open to anyone 50 years of age or older with a Handicap Index of 3.4 or less
- 156 Players (Exemptions & Qualifiers)
- Qualifying Takes Place May-June, 2022
- 72-hole stroke play
- Past champions include Jack Nicklaus, Arnold Palmer,
 Gary Player, Hale Irwin, Steve Stricker, Jim Furyk



Championship Format

- Full field consists of 156 players
- The format is stroke play
- There is no Pro-Am at the U.S. Senior Open
- •On Thursday & Friday players tee-off in threesomes from 1st and 10th tee
 - 1st tee time on Thursday & Friday is 7:00 am.
- The "cut" is made after 36 holes
 - Players with the lowest 60 scores plus ties
- On Saturday & Sunday players tee-off in twosomes from 1st tee only
 - Start times on Saturday & Sunday are determined by the size of the field

Championship Week Schedule

Tuesday, June 21st Practice Round

Wednesday, June 22nd Practice Round

Thursday, June 23rd 1st Championship Round

Friday, June 24th 2nd Championship Round

Saturday, June 25th 3rd Championship Round

Sunday, June 26th 4th Championship Round

Playoff Format

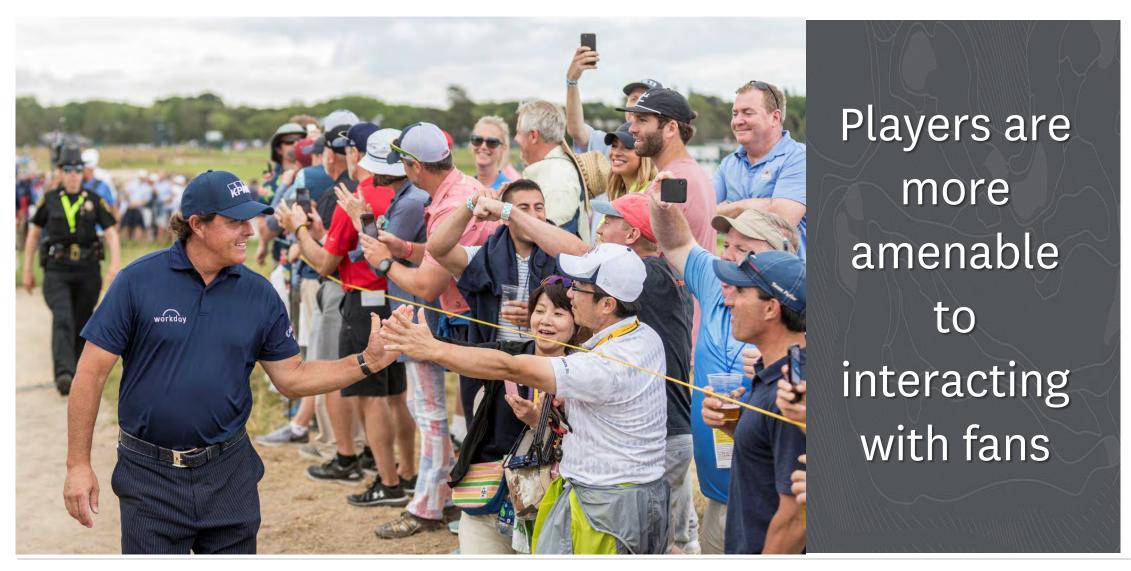
Starting in 2018, the U.S. Open, U.S. Women's Open, U.S. Senior Open and U.S. Senior Women's Open implemented a two-hole aggregate playoff in the event of a tie at the end of 72 holes of stroke play.

If players are still tied after the two-hole playoff, the extraholes session will then move to sudden death.

Championship Week Schedule

Tuesday, June 21st and Wednesday, June 22nd

- Wellness Pavilion Presented by St. Luke's University Health Network (SLUHN)
- First Aid/ Medical Services Presented by St. Luke's University Health Network
- Epic Putt Presented by PBS39/WLVT
- 19th Hole Presented by Lehigh Valley Health Network (LVHN)
 - Craig Thatcher concert in 19th Hole (5 to 7pm) Presented by C.F. Martin
 - Social Gaming in 19th Hole Presented by Wind Creek
 - 19th Hole Sports Bar Presented by Yuengling
 - Golf Simulators Presented by X-Golf
- Junior Experience Presented by Lehigh Valley Health Network (LVHN)
 - Junior Experience Tent Fun games and activities for kids of all ages
 - Scavenger hunt for kids (Tuesday and Wednesday)
 - Junior Golf Clinic (1 day)





Players are amenable interacting with fans

Cameras are permitted and encouraged





Championship Rounds Thursday - Sunday

Full capacity crowds

Championship Rounds Thursday - Sunday

Full capacity crowds

Championship Rounds Thursday - Sunday

Players are competing for the most coveted title in senior golf







1. Timeline Dates

- •February 1 Final Payment For Hospitality Package Due
- February 1 Catering Payment Due



1. Timeline Dates

- February 15 Ticket Distribution & Parking Pass Shipment Form Due
- February 15 Corporate Sign Form Due







1. Timeline Dates

- February 15 Ticket Distribution & Parking Pass Shipment Form Due
- February 15 Corporate Sign Form
- March 2 Deadline for final approval of décor, signed budget/service agreement, and 50% deposit due to PEI (suite clients only)





1. Upcoming Timeline Dates

- April 8 Special Corporate Client Employee Ticket Discount Ends
- April 8 Final Décor Payment Due (suite clients only)





1. Upcoming Timeline Dates

- April 8 Final Décor Payment Due (suite clients only)
- April 15 Certificate of Insurance Due
- April 15 Deadline to Order Co-Branded Merchandise



1. Upcoming Timeline Dates

- April 30 Special Corporate Client Employee Ticket Discount Ends
 - All Senior Open clients and Regional Supporters have the opportunity to offer their employees a 20% discount on any daily Senior Open gallery ticket
 - ❖ Each corporate client and Regional Supporter was sent a specific link for this employee discount offer to use to order the tickets
 - This offer will be governed by email domain, so the employees will be required to use their work email address to order the tickets
 - ❖ If employees don't have company email addresses, provide the personal email addresses for any employees who want to participate to the Senior Open staff



Employee Discount Pricing

Gallery Ticket	Regular Price	Discounted Price
Tuesday	\$25	\$20
Wednesday	\$25	\$20
Thursday	\$40	\$32
Friday	\$40	\$32
Saturday	\$50	\$40
Sunday	\$50	\$40

2. Become Familiar With Your Package

- Location In relation to the course
- Amenities included Tickets, VIP Parking, 19th Hole, Open-Air Suite

	Package Tickets	Staff Tickets	Gallery Tickets	VIP Parking Passes	Open-Air Suite	19 th Hole
Open-Air Suites	20	1	8	6/7	Yes	Yes
Dining Room Tables	12	1	6	4/4	Yes	Yes
Champions Pavilion Tables	10	1	4	3/3	No	Yes



2. Become Familiar With Your Package

- Location In relation to the course
- Amenities included Tickets, VIP Parking, Open-Air Suite, 19th Hole

Ticket Type	Grounds Access	Hospitality Area Access	19 th Hole Access
Hospitality Package Tickets	~	✓	✓
Staff Tickets	✓	✓	
Gallery Tickets	✓		







3. Wrap-Up Invitation Process

- Send Invitations
 - Electronic templates or printed notecards



3. Wrap-Up Invitation Process

❖ Hold back tickets for last minute needs



3. Wrap-Up Invitation Process

Hold back tickets for last minute needs



4. Help Promote the Senior Open through Social Media







CAMPAIGN

U.S. SENIOR OPEN

Official social media content of the U.S. Senior Open hosted at Saucon Valley Country Club in Bethlehem, PA. We invite you to share these posts to help spread excitement of the Championship coming to our region.





Saucon Valley Country Club to Host U.S. Senior Open



The U.S. Senior Open is coming to the Lehigh Valley June 21-26. This will be the 8th USGA Championship held at Saucon Valley Country Club showcasing the best senior golfers in the world. #2022USseniorOpen #LehighValley #USGA

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Post to timeline





156 of the best players in senior golf. 3rd Senior Open at Saucon Valley Country Club. A World-Class Experience. Who do you want to see on the green in June? RT with your favorite player tags! #2022USseniorOpen



HASHTAGS #2022USseniorOpen





COMPANY NAME is proud to welcome the 2022 U.S. Senior Open to the Lehigh Valley. We will be at Saucon Valley in June cheering on the legends of the game! #2022USseniorOpen #LehighValley #USGA

5. Finalize Co-Branded Merchandise Selection

This is THE BEST way to extend the life of your investment in the Championship





Benefits of the Corporate Merchandise Program

Exclusive opportunity reserved for U.S. Senior Open Corporate Clients

Extends your investment in the U.S. Senior Open through co-branding

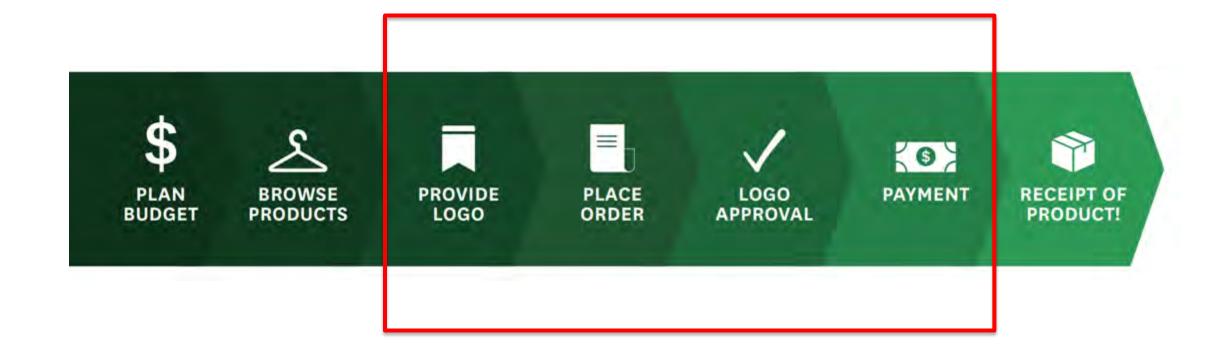
Provides you & your guests with memorable items from their time at the Championship

Where can you order bulk U.S. Senior Open Merchandise?



corporatemerch.usga.org

Trust the Process



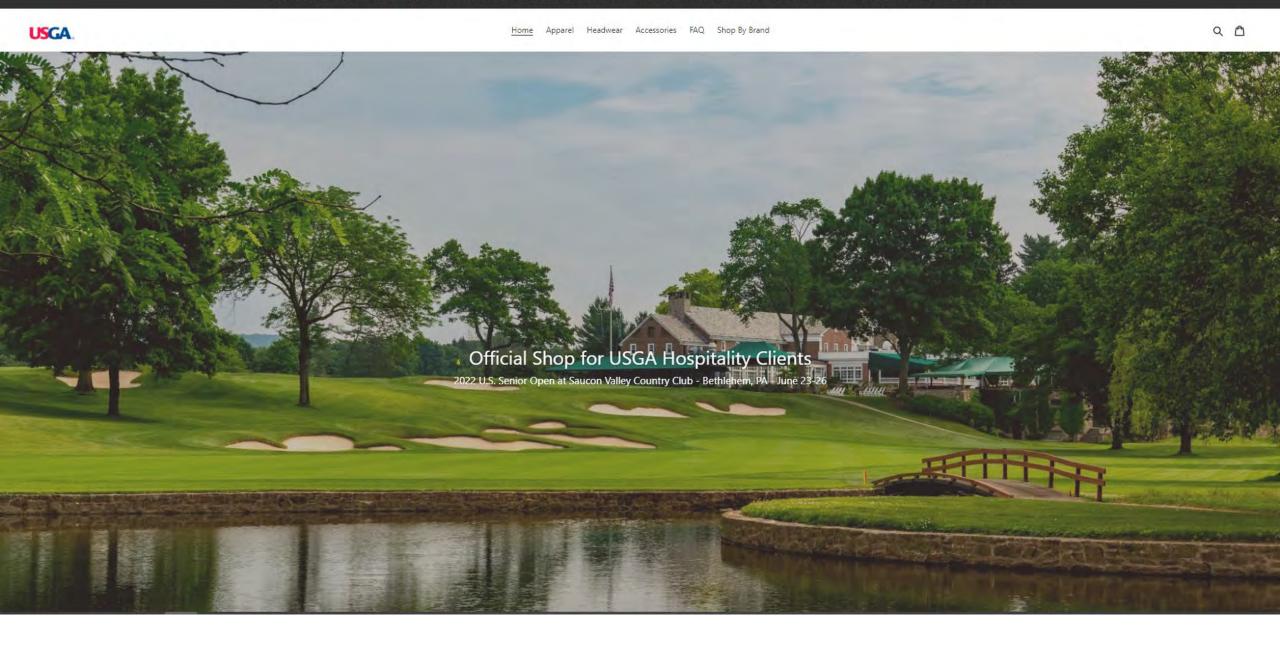
What to think about NOW:



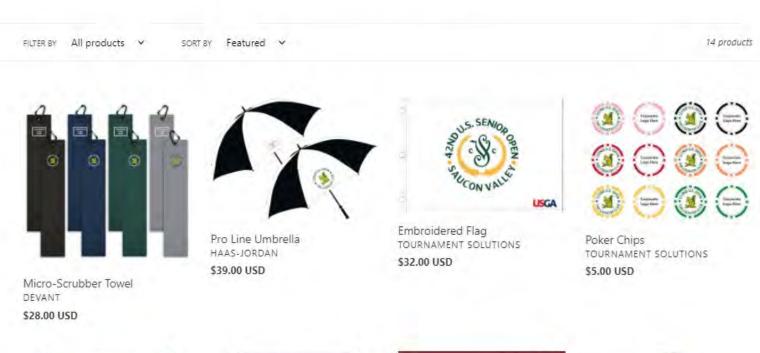


- Have you browsed co-branded options on corporatemerch.usga.org?
- Do you have your logo in .DST format for apparel/caps?
- Is your .EPS or .AI logo ready to place an accessory order?
- Have you secured your guests' apparel sizes or will you order a size run with excess units to be safe?
- Have you emailed all your questions to Ryan and Alex?
- Have you achieved the internal approvals to submit your order?





Accessories





Switchfix Repair Tool Set AHEAD \$35.00 USD



Classic Repair Tool Set AHEAD \$27.00 USD



Screen Printed Flag TOURNAMENT SOLUTIONS \$16.00 USD



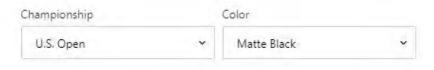
Koozie TOURNAMENT SOLUTIONS \$7.00 USD





CORKCICLE

\$36.00 USD



- Championship logo only: \$32
- Size: 12oz
- · Triple insulated
- · Stainless steel
- · Cool for 9+ hours, hot for 3
- · Stay-put silicone bottom
- Domestic
- · Corporate logo laser etched on back side

*minimum order quantity is 24 units























Double Old Fashion Glass (Set of 2) STERLING GLASS

\$34.00 USD

Championships U.S. Open

- Championship logo only: \$30.00
- · Set of two (2) glasses
- · Boxed together in official U.S. Open gift box
- · Classic machine-made glasses
- · Deep-etched logo application
- . 14 oz.
- Domestic
- * Minimum order quantity of 24 pieces co-branded









USGA

Providing your Logo

What do you plan on ordering?







If logo needs to be embroidered, a .DST or .EMB file is required

- Apparel
- Headwear

If logo can be screen-printed, an .EPS, .AI or .JPG can be used

 Applies to all other items that are a part of the Corporate Program

Merchandise Pavilion

- Visit the 10,000 sq. ft. Merchandise Pavilion
- Pre-Champ Opening (Open To Public)
 - June 18 June 19
 - Open 10:00 a.m. 6:00 p.m.
- Location:
 - Near general fan entrance along the main club driveway
- Over 2 million logoed items available for purchase
- Gift Cards available for purchase through USGA Corporate Merchandise Program





Mark your Calendars!



CORPORATE MILITED PROGRAM



PLACING YOUR ORDER:

STEP ONE

Visit corporatemerch.usga.org

to view all merchandise

STEP TWO Email Ryan Hutchison at rhutchison@usga.org to place an order

Tip: If you have a special request for an item not covered by our selection, we are happy to accommodate you!

ORDER DEADLINE

To ensure timely delivery of your merchandise, co-branded orders must be placed by: FRIDAY, APRIL 15, 2022

CONTACT US!

Ryan Hutchison

rhutchison@usga.org 908-396-1502

Alexandra Downs

adowns@usga.org 908-326-1182

corporatemerch.usga.org





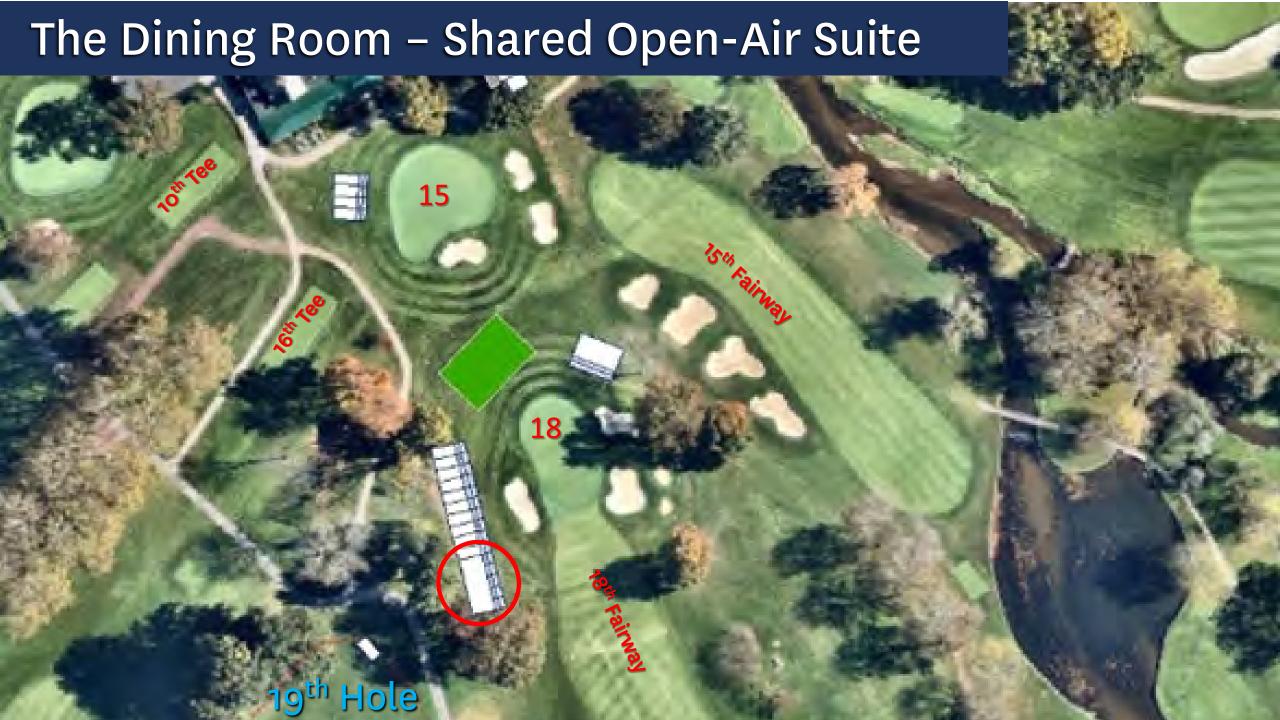
Please Note: Any merchandise purchased with the 2022 U.S. Senior Open logo must be ordered through this program. It is a breach of your USGA corporate hospitality agreement to purchase or obtain merchandise with any of the USGA's trademarks, co-branded or otherwise, through any other source. In addition, please note that the corporate logo of the company which has entered into a hospitality agreement is the only logo that may be used to co-brand merchandise.





























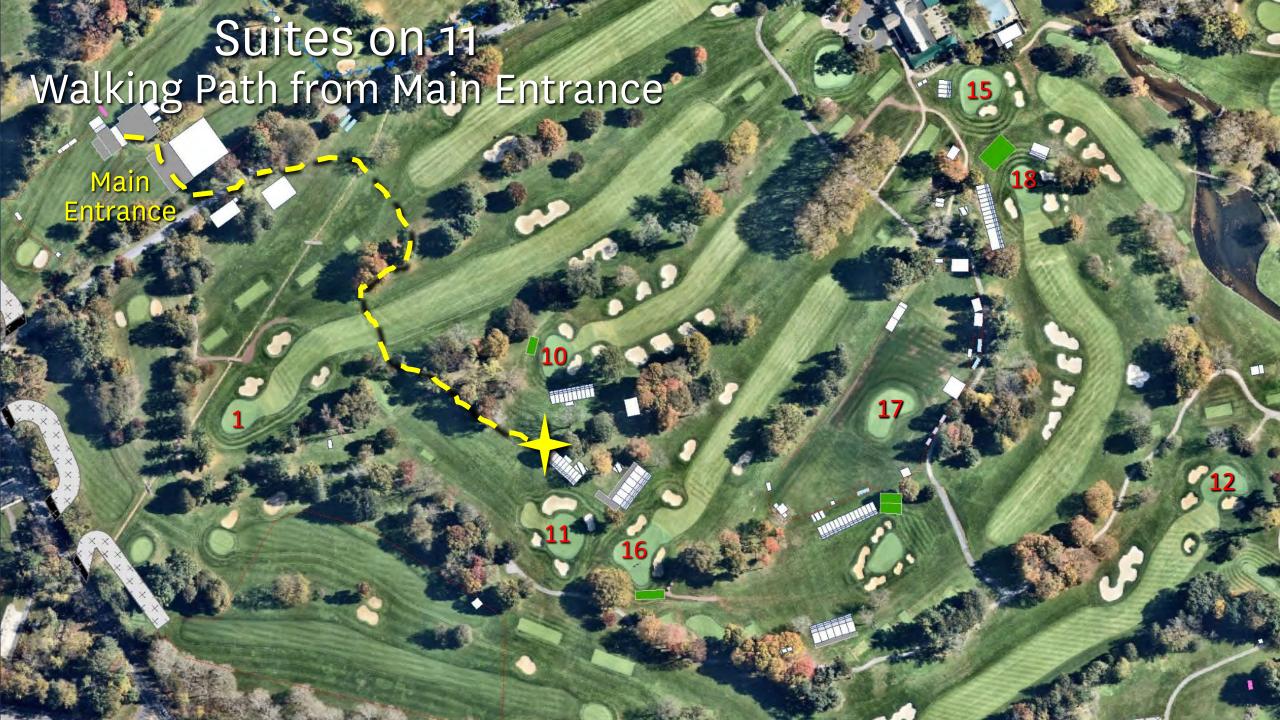


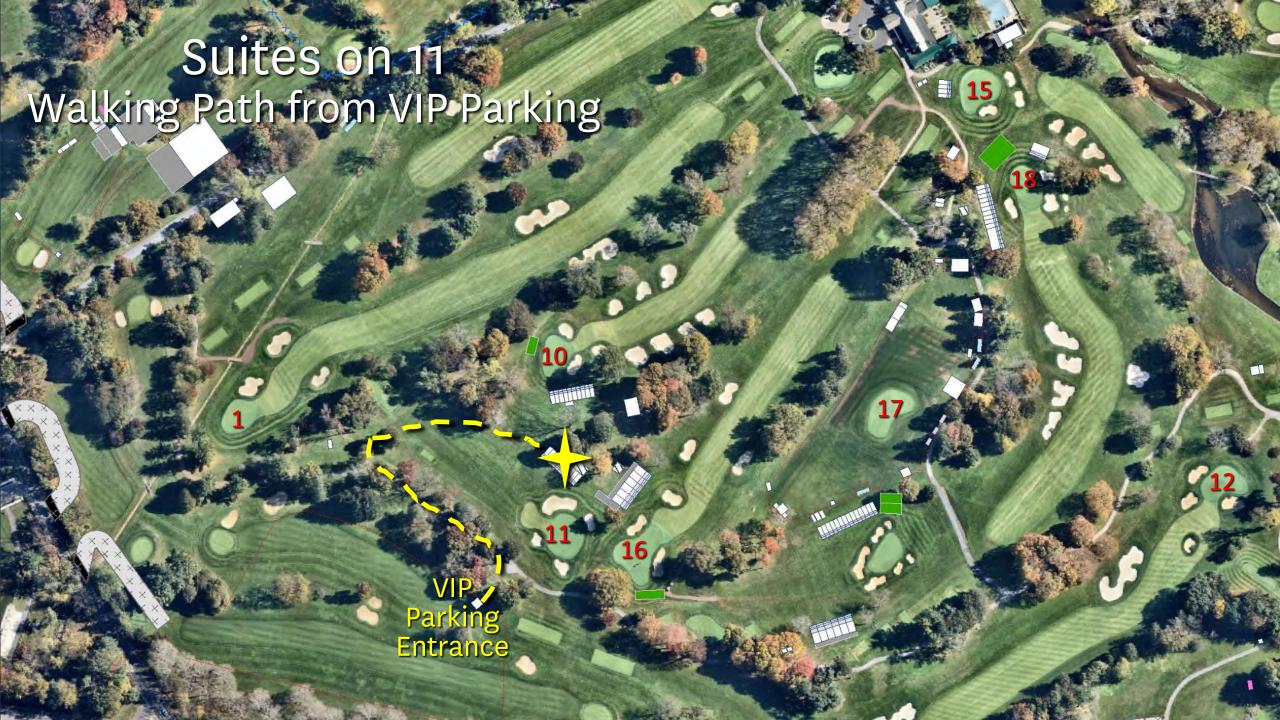




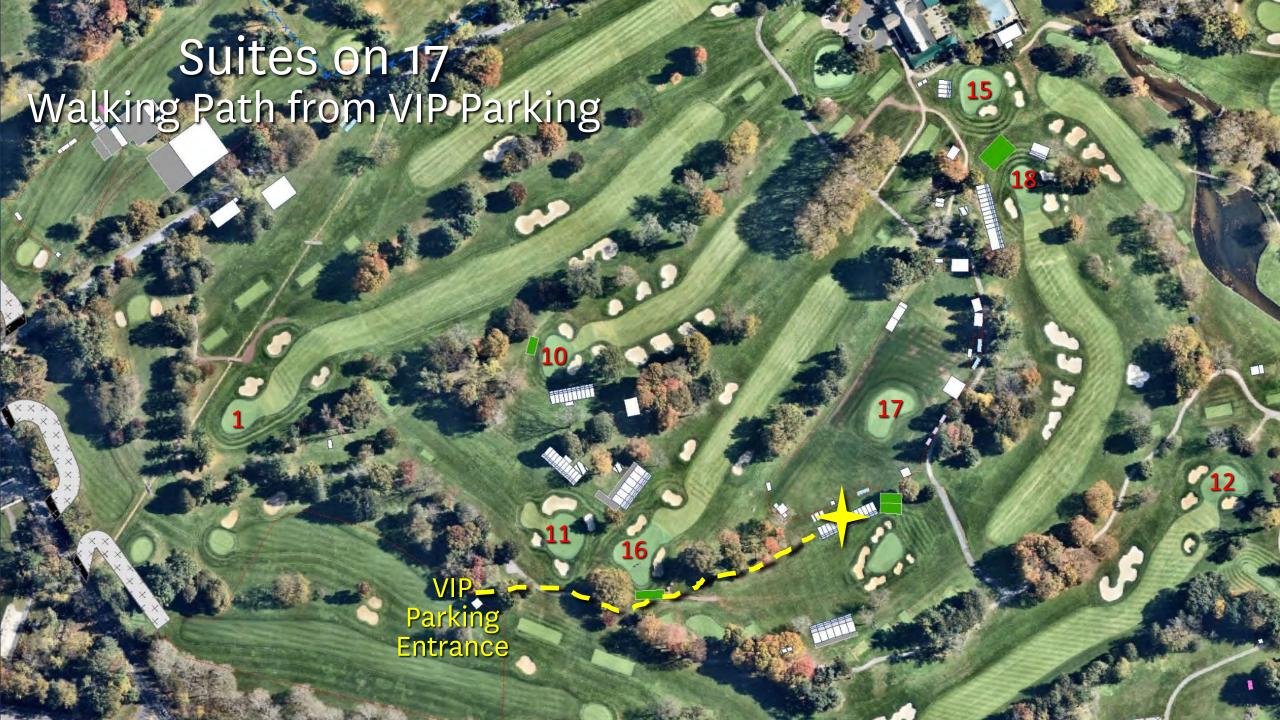














Directional Signs

1895 CLUB / TROPHY CLUB

CORPORATE SUITES

TUCKAHOE VILLAGE

SHINNECOCK VILLAGE



GATE 2/ LIRR

MERCHANDISE / GATE 1

TOP OF THE HILL

FAN CENTRAL

VOLUNTEER VILLAGE



Access into Hospitality Areas



Access into Hospitality Areas

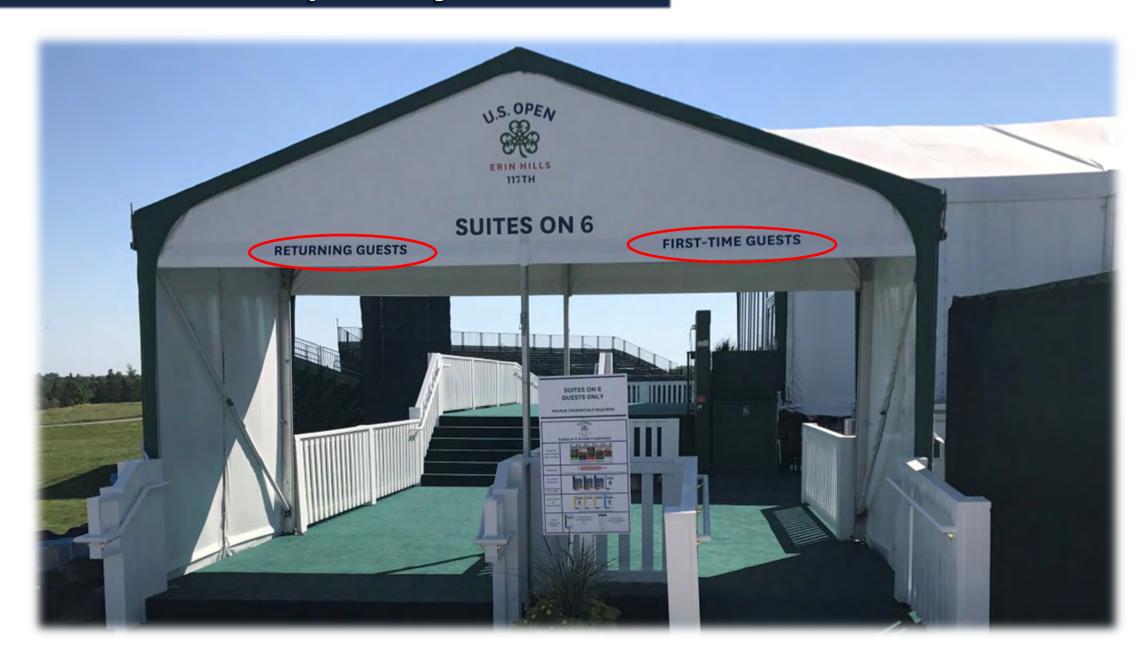


Access into the hospitality areas will be STRICTLY enforced

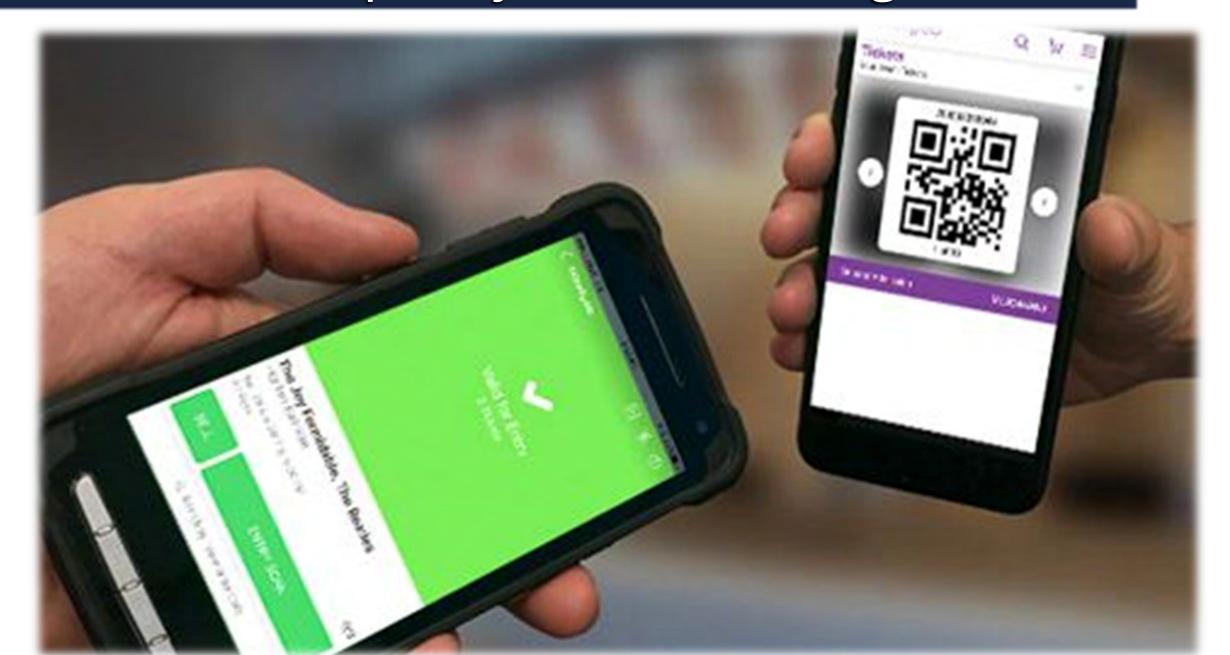
All areas will have dedicated staff including:

- MSG Promotions Staff
- Area Captains
- Interns
- Volunteers

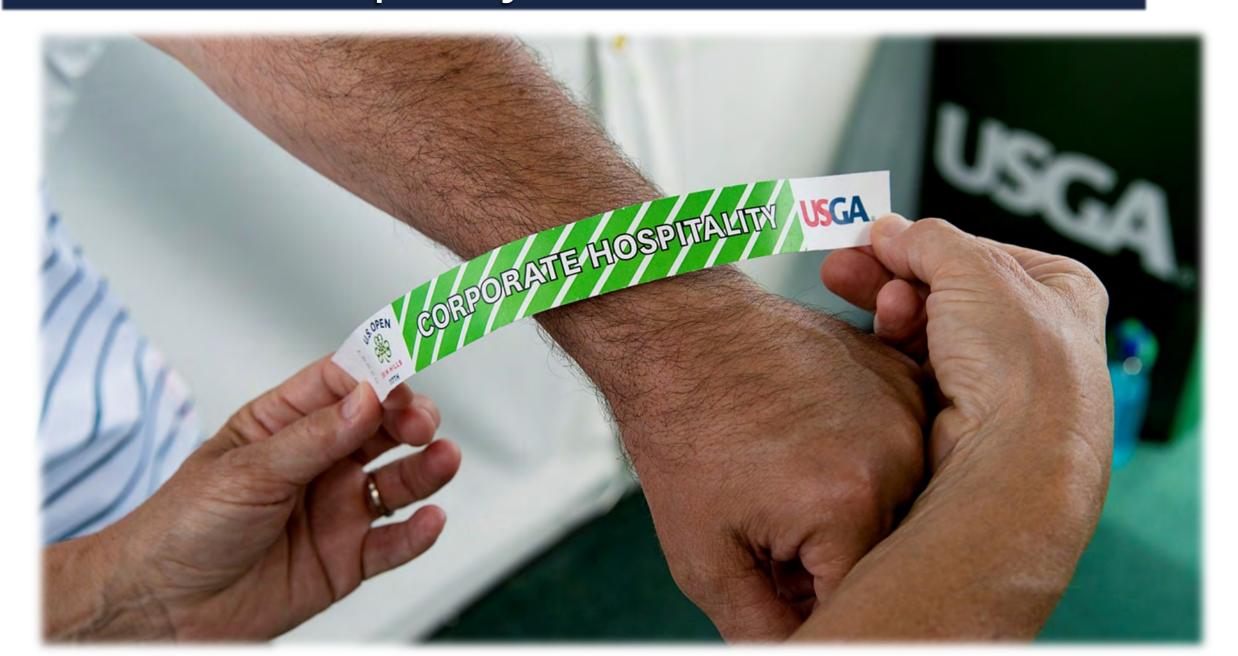
Access into Hospitality Areas



Access into Hospitality Areas – Scanning Tickets



Access into Hospitality Areas – Wristband Process



ridgewells

Open-Air Suites

In-Seat Ordering of Food & Beverage





How To Use GoTab

INSTRUCTIONS:

- Each seat/table will have a unique QR code (pictured right)
- 2. SCAN QR CODE with the camera on your phone and click pop-up link
- 3. ORDER on your phone
- 4. Your order will be delivered to your table/seat within minutes. ENJOY!

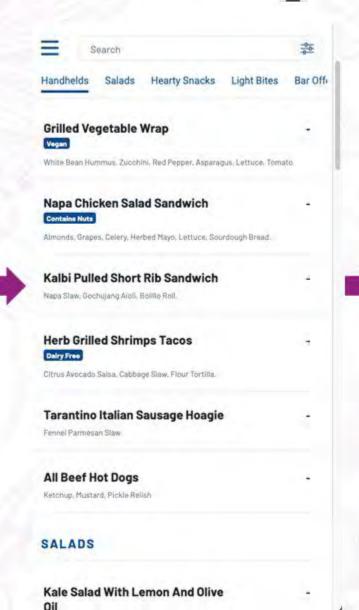


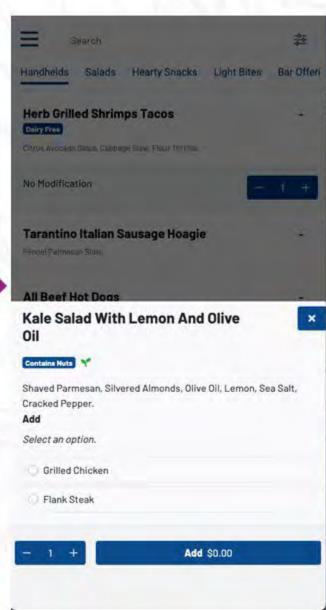




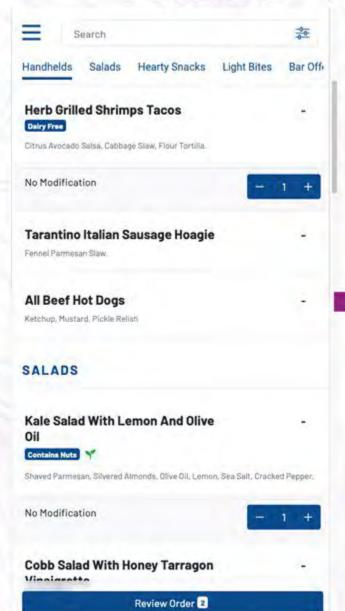
The GoTab Experience

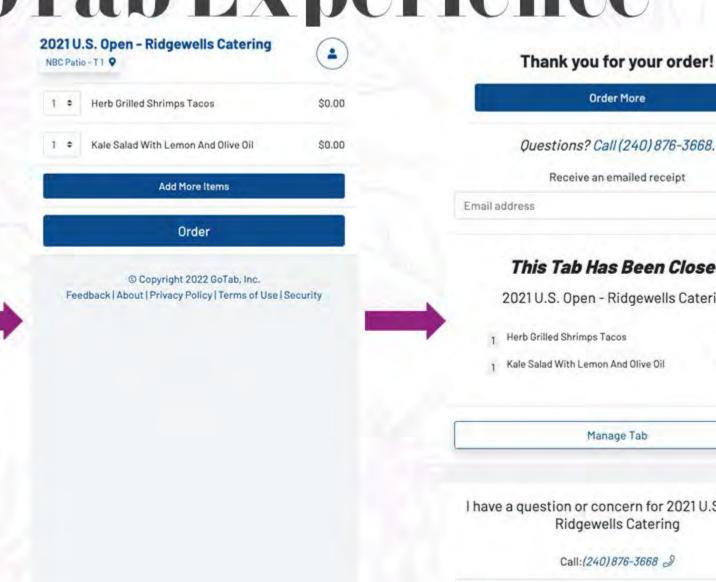






The GoTab Experience





Thank you for your order! Order More

Send

Receive an emailed receipt

This Tab Has Been Closed

2021 U.S. Open - Ridgewells Catering

Herb Grilled Shrimps Tacos \$0.00

Kale Salad With Lemon And Olive Oil \$0.00

Manage Tab

I have a question or concern for 2021 U.S. Open -Ridgewells Catering

Call:(240)876-3668

Ouestions or concerns...

Private Restrooms for Each Hospitality Area



No Smoking Policy

There will be a NO SMOKING policy enforced inside all suites and table facilities or on patios



Client Inspection & Load-In

- June 16th and 17th
- Assigned times will be communicated to you via email
- It is CRITICAL that you arrive at your scheduled time
- We need to know in advance
 - Number of people attending inspection
 - Size and number of boxes you will be loading
 - Size of vehicle you will use for deliveries
- You will need to provide your own manpower if you are delivering heavy equipment or displays

Client Inspection & Load-In - Suite Clients Only

Load-Ins Scheduled for June 16th and 17th



Accessibility



Accessibility





Ticket Allocation

	Package Tickets	Staff Tickets	Gallery Tickets
Open-Air Suites	20	1	8
Dining Room Tables	12	1	6
Champions Pavilion Tables	10	1	4

Junior Tickets



Children 18 and younger admitted to the U.S. Senior Open free of charge with a ticket-holding adult

Junior Tickets

Junior tickets DO NOT allow access into the corporate areas or the 19th Hole



Junior Tickets

Juniors are welcome in the hospitality areas and 19th Hole as long as they have the proper ticket.

Juniors 5 years of age and under admitted free to 19th Hole. Juniors 6 to 18 years of age can upgrade their tickets for \$20/day





BACKGROUND

The United States Golf Association (USGA) is moving to a mobile ticketing solution, starting with the 2022 Championships including the U.S. Senior Open at Saucon Valley Country Club in Bethlehem, PA

- Eliminates contact points and makes the customer experience safer and more convenient
- Enhances ticket security and significantly reduces opportunity for bad characters to take advantage of fans
- Simplifies the distribution process of tickets, utilizing email address instead of having to mail or personally deliver/distribute tickets
- Increases ability to track tickets and utilization
- Better for the environment, reduces significant paper waste from printed tickets
- Keeping up to date and on par with the sports and entertainment industry trends and technology innovations



AXS FAN ACCOUNT MANAGER

Account managers will be able to access and distribute tickets via the U.S. Senior Open App or USGA.org Ticket Portal webpage

- Each organization will need to designate one account manager and provide their name and email address to be set up as the administrator in the AXS ticketing platform. This information can be provided via the Ticket Distribution & Parking Pass Shipment Form in the hospitality manual. This form was due February 15th
- The account manager will need to sign into their account on either the App or USGA.org Ticket Portal webpage
- Transferring tickets to attendees is a simple, easy, and seamless process

ACCOUNT MANAGER FAQ's (I/III)

Why is the USGA switching to all digital tickets?

 In response to the Covid-19 pandemic, a shift to digitalonly ticketing will provide the safest, most convenient, and flexible way to manage and distribute tickets.

Who will create my AXS account?

Provided on your Ticket Distribution & Parking Pass Shipment Form to create your company's account on the AXS ticketing platform. The Ticket Distribution & Parking Pass Shipment Form was due by February 15th and can be found in the Corporate Hospitality Manual as well as the client section of the MSG Promotions website. Please reach out to your MSG representative if you need the link to the manual resent.

When will digital tickets be issued?

- Digital tickets can be accessed in your account 30-60 days prior to Championship week.
- Note: The USGA will not release any tickets until they are in receipt of your fully executed hospitality agreement, Certificate of Insurance and all payments due for your hospitality package.

How do I manage my tickets?

- Digital tickets can be managed through the U.S. Senior
 Open app or through the USGA ticket portal by visiting
 USGA.org. Through the dashboard, you will have the ability
 to:
 - Transfer tickets to employees or clients
 - Keep track of tickets you have already transferred and what still remains in your ticket inventory
 - Update your account information
- You can also manage your tickets in the AXS app. You can download the AXS app from the Apple App Store or the Google Play Store.



ACCOUNT MANAGER FAQ's (II/III)

Can I send multiple tickets to the same person?

 Yes, you can send as many tickets as you would like to someone.

Does the person I send tickets to need to have an AXS account?

 Yes, the person receiving the tickets would need to create their own AXS account to access their tickets. They can download the AXS app from the Apple App Store or the Google Play Store.

How do my guests access their digital tickets?

• When you transfer tickets to a guest, they will receive an email letting them know that you sent them tickets, along with "next steps" instructions. They will have to download the AXS app and create an account using the same email address you used to transfer their tickets.

Can my guest print out their tickets at home?

No. Guests will not be able to print their tickets from the AXS app. Mobile tickets must be scanned from a smartphone for entry. They will need have to have their tickets open in the AXS app when entering the Championship.

Can my guests use a screenshot of their tickets?

No. A mobile ticket must be provided within the AXS app. The digital ticket will be scanned at the admission gate and at the entrance to your hospitality area. Tickets will not be accepted at either the admission gate or hospitality entrance if they are a screenshot.

What if my guests phone runs out of battery, is lost/stolen or loses service, or they cannot log into their account?

 Once transferred, the tickets are connected to your guest's account, they simply have to come to the Will Call trailer, present their ID, and our ticket resolution team will assist them.

ACCOUNT MANAGER FAQ's (III/III)

What if my guest does not have a smartphone?

- If your guest does not have a smartphone, they simply must go to the Will Call trailer at the main entrance, present their ID, and our ticket resolution team will assist them.
- Please note their ticket must have already been transferred to their email address.

What if I forward tickets to the wrong person, can I reclaim the tickets?

- Yes. You can reclaim tickets if they haven't already been accepted by the recipient. If the recipient has downloaded the AXS app and accepted the tickets, then a member of the USGA ticket department will have to recall those tickets and place them back into your account.
- We recommend double-checking the email address to be safe.

If I transfer tickets and that person is unable to attend, can I get the tickets back?

- Yes. You can reclaim tickets if the recipient hasn't already accepted them. If the recipient has downloaded the AXS app and accepted the tickets, then a member of the USGA ticket department will have to recall those tickets and place them back into your account.
- We recommend double-checking the email address to be safe.

What does my guest do once they have entered the Championship?

 Your guest will proceed to your hospitality area. They will again have their ticket scanned (for the last time) and then be issued a day specific wristband that will allow access into your venue for the day.

Who can I contact if I need assistance with digital tickets?

If you need further assistance, please contact the USGA Ticket
 Office at (800) 698-0661 between the hours of 9 a.m. and 5 p.m.
 EST, Monday – Friday. You can also contact us via email at
 tickets@usga.org.

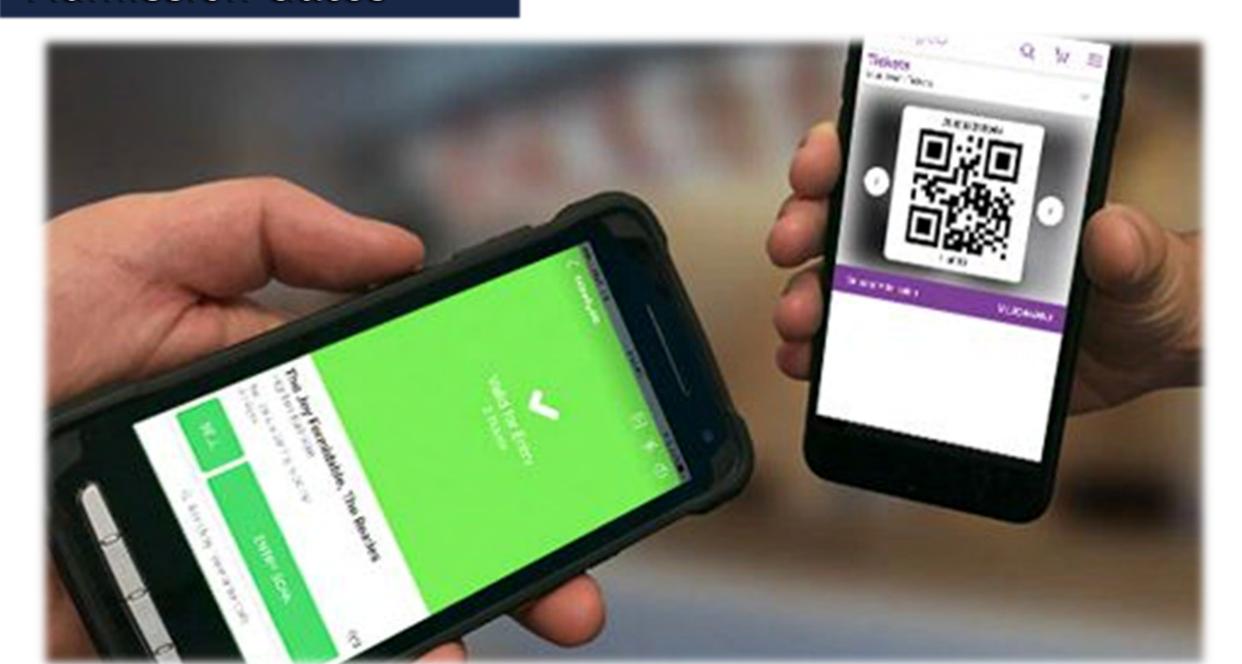




Screening for Prohibited Items



Admission Gates



Prohibited Items

LIST OF PROHIBITED ITEMS

To expedite admission into the Championship, it is recommended that all prohibited items are safely stowed prior to arriving at the Championship. Please be sure to read the following list of prohibited items carefully:

- No Weapons (regardless of permit, including but not limited to firearms or knives)
- No Explosives and/or Fireworks of any kind
- · No Tablets and/or Computers (mobile devices smaller than 7" are permitted, subject to mobile device policy)
- · No Drones
- · No Selfie Sticks
- No Cameras (point and shoot, film, or DSLR) or Video Cameras (other than Monday through Wednesday for personal use only)
- · No Noise-Producing Devices (including portable speakers)
- · No Backpacks, Briefcases, Purses and/or Bags larger than 6" W x 6" H x 6" D in their natural state
 - NOTE: Transparent/clear plastic hand and shoulder bags no larger than 12" W x 12"
 - H x 6" D are permitted.

Prohibited Items

- · No Signs, Posters, Banners and/or other Sports Paraphernalia or Memorabilia
- · No Food and/or Beverages except for medical or infant needs
- · Water Bottles (32-ounce size or less, no glass) are permitted provided they are empty upon arrival
- No Glass, Coolers, Aerosol Cans and/or Spray Bottles except for medical or infant needs
 - NOTE: Personal-care items (3-ounce size or less) are permitted.
- No Pets (other than service animals as defined by the ADA assisting disabled individuals)
- · No Lawn Chairs and/or Oversized Chairs
- · No Ladders and/or Step Stools or other similar items
- · No Bicycles allowed inside admission areas or on the Championship grounds
- · No other items or actions deemed unlawful, dangerous or disruptive by the USGA and/or Championship Security Personnel, in their sole discretion

NOTE: The USGA reserves the right to amend the List of Prohibited Items at any time to provide a safe and secure Championship.

Prohibited Items - Bag Restrictions

No Backpacks, Briefcases or Bags larger than 6"W x 6"H x 6"D in their natural state.

Note: Transparent / clear plastic hand and shoulder bags smaller than 12"W x 12"H x 6"D are permitted





Bag Tags

- One per Company
- •Allows one oversized bag (no larger than a small shoulder duffle bag
- Valid throughout the Championship Week
- Must be affixed to your bag at all times with the ID tag
- Bag is still subject to search
- Disallowed items not permitted with bag tag
- No substitutions or replacements for lost or confiscated tags





Approved Device Stickers







- Must be affixed to your laptop or tablet at all times
- Laptops and tablets are still not permitted on golf course

Bringing Laptop in Oversized Bag







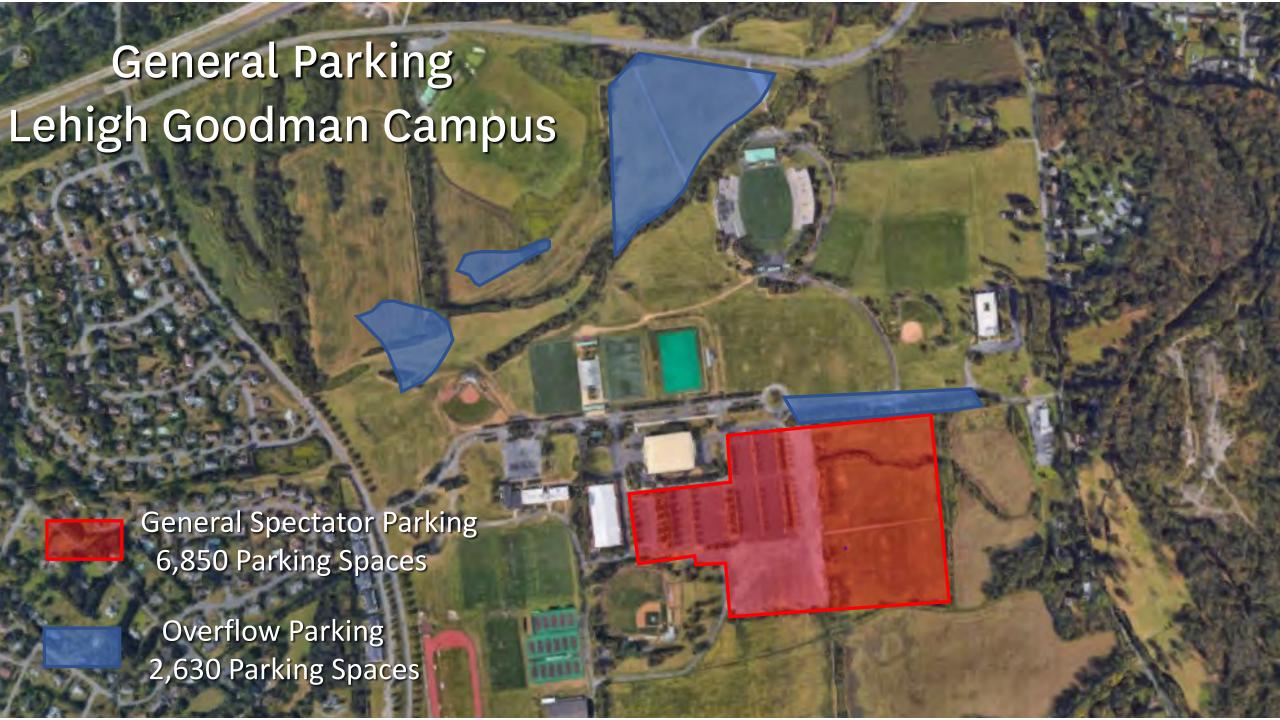
Prohibited Items





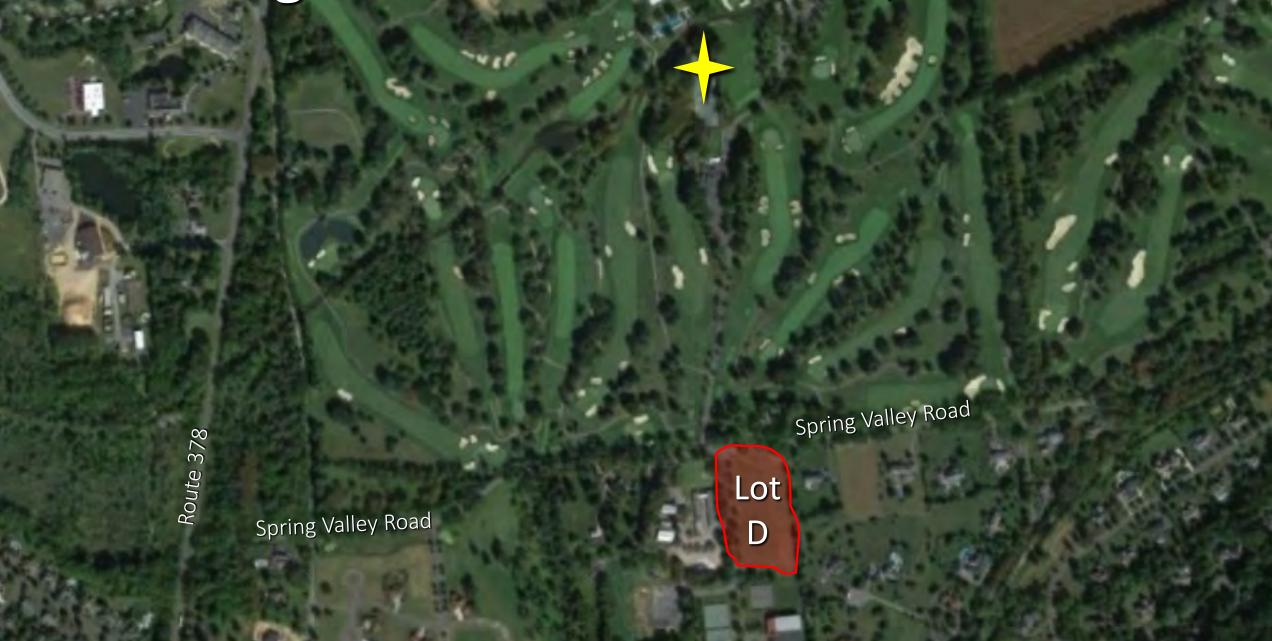




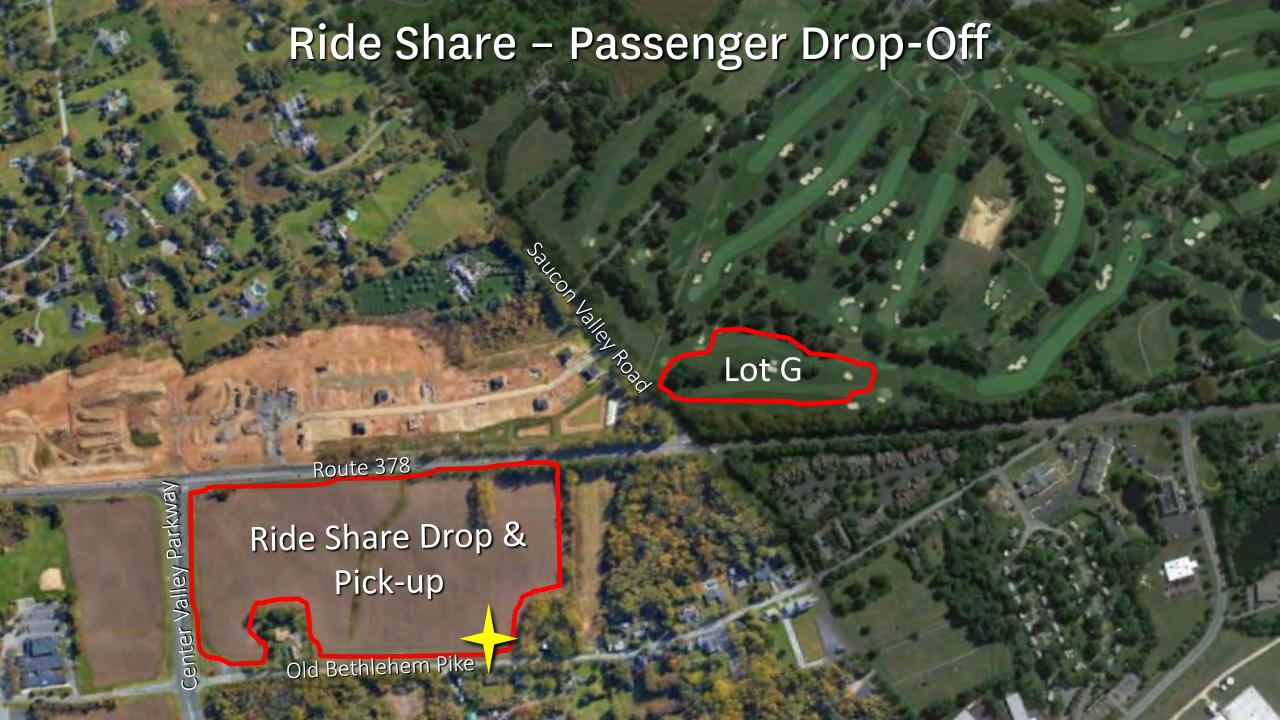


VIP Parking - Saucon Valley Short Course for Suites Saucon Valley Road Lot G Suite Clients

VIP Parking – Indoor Tennis Center for Champions Pavilion Tables









VIP Parking Passes by Option

Option	VIP Parking (Lot G)	VIP Parking (Lot D)	Additional Corporate Parking (Lot L)
Open-Air Suites	6		7
Dining Room Tables	4		4
Champions Pavilion Tables		3	3

VIP Parking Passes



Vehicle Size Restrictions

Parking Area/ Vehicle	Sedan	SUV	Econoliner/ Conversion Van (19' or less)	Sprinter Van	Mini-Coach	Coach Bus
Lehigh's Goodman Campus	Yes to Park	Yes to Park	Yes to Park	No to Park	No to Park	No to Park
Lot G (Short Course)	Yes to Park	Yes to Park	No to Park	No to Park	No to Park	No to Park
Lot D (Indoor Tennis)	Yes to Park	Yes to Park	No to Park	No to Park	No to Park	No to Park
Lot L	Yes to Park	Yes to Park	No to Park	No to Park	No to Park	No to Park
Ride Share	Yes to Drop	Yes to Drop	Yes to Drop	No to Drop	No to Drop	No to Drop

