



- Exclusive Corporate Hospitality Marketing & Management Company for the U.S. Open since 1995
- Staff with over 140 years of collective experience in the sports marketing industry.
- Responsibilities include:
  - Formulation of the hospitality program
  - Sales
  - Client Resources Update Sessions & Hospitality Manual
  - Corporate Hospitality Operations
  - On-site Management





Mimi Griffin



Jeanne Taylor



Danielle Bonder



Shelley Berlin



Emily Gillard



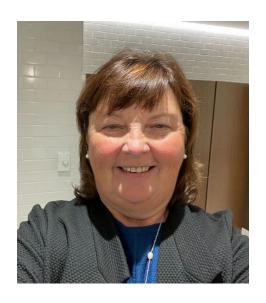
Jim Holden



Kelly Segin



Raleigh Leahy
Senior Director,
Hospitality



Cindy Reed
Senior Manager,
U.S. Open
Championships



Olivia Roseman Manager, Hospitality Sales & Service

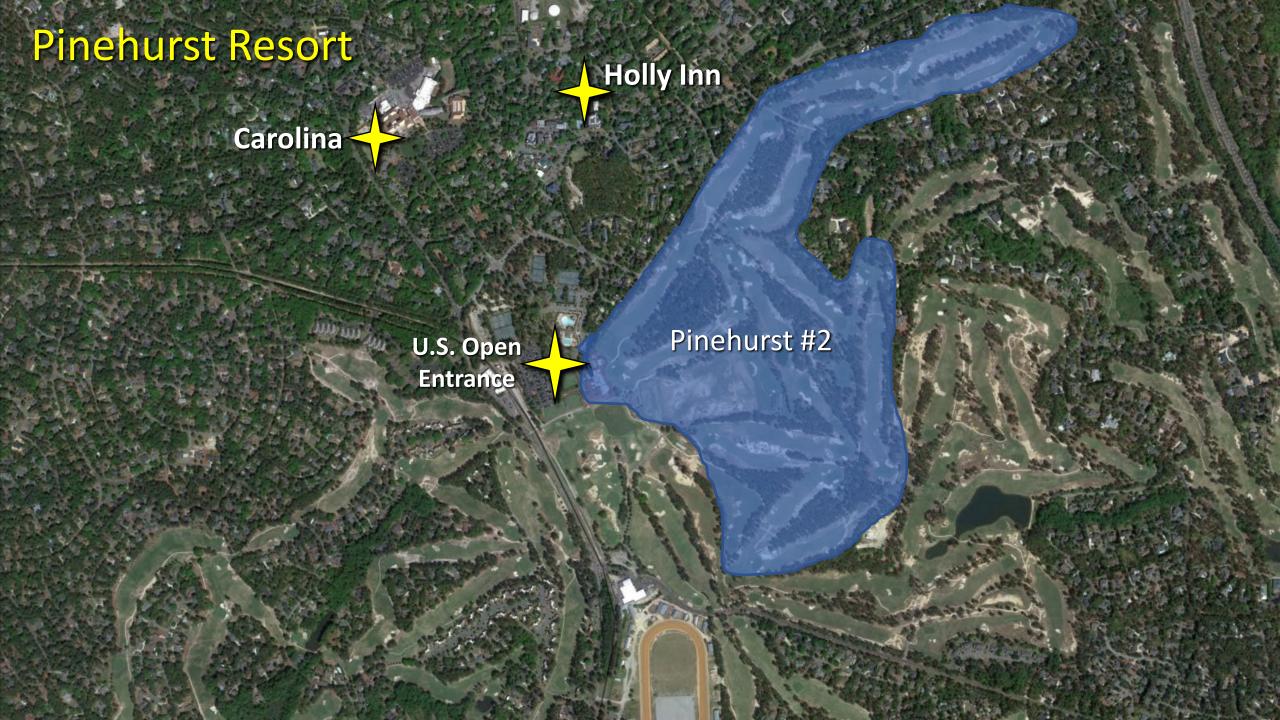


# 100-Ticket Tent Client Accommodation Allocation

Days	Carolina Deluxe/ Holly Inn Suites (\$699++)	Carolina East Wing (\$619++)	Pinehurst Condos 2 Bedrooms (\$989++)	Talamore Condos 2 & 3 Bedrooms (\$1,100/ \$1,700)	Area Hotels (\$449++)	Total Rooms
Monday	2	0	4	10	0	16
Tuesday	2	0	4	10	0	16
Wednesday	3	1	4	10	2	20
Thursday through Sunday	3	1	4	10	2	20





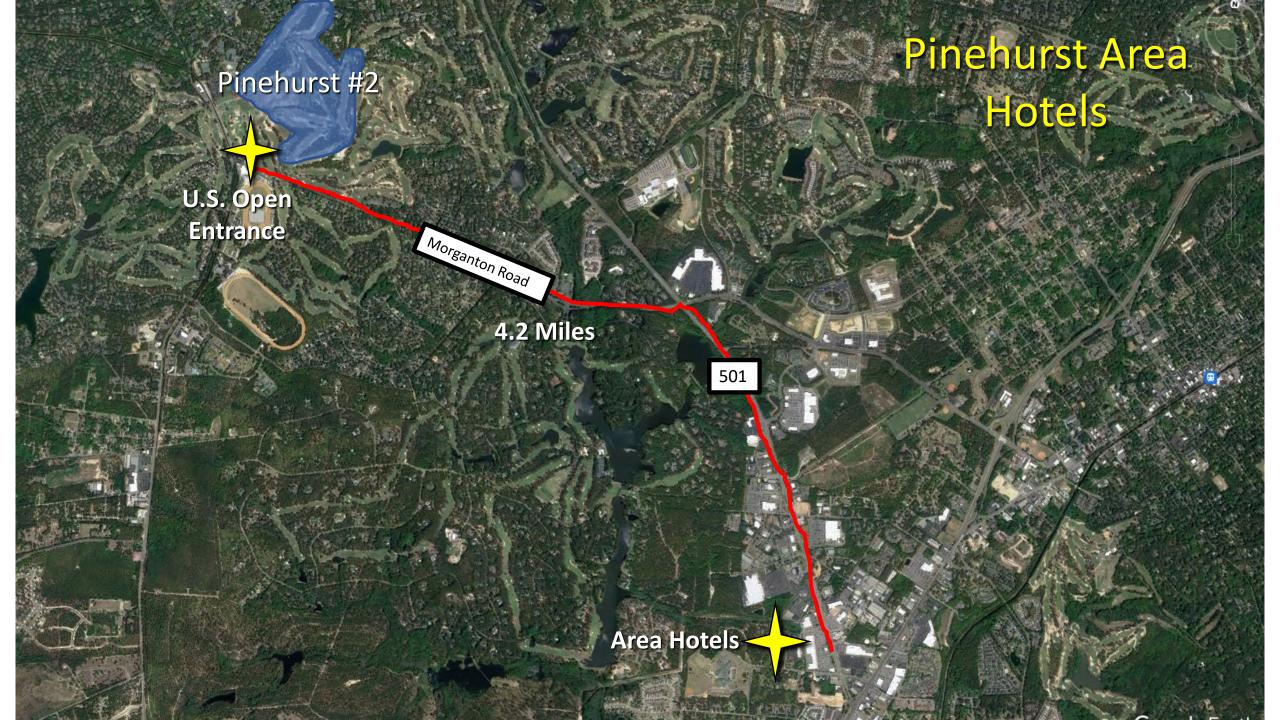


## Pinehurst Area Hotels



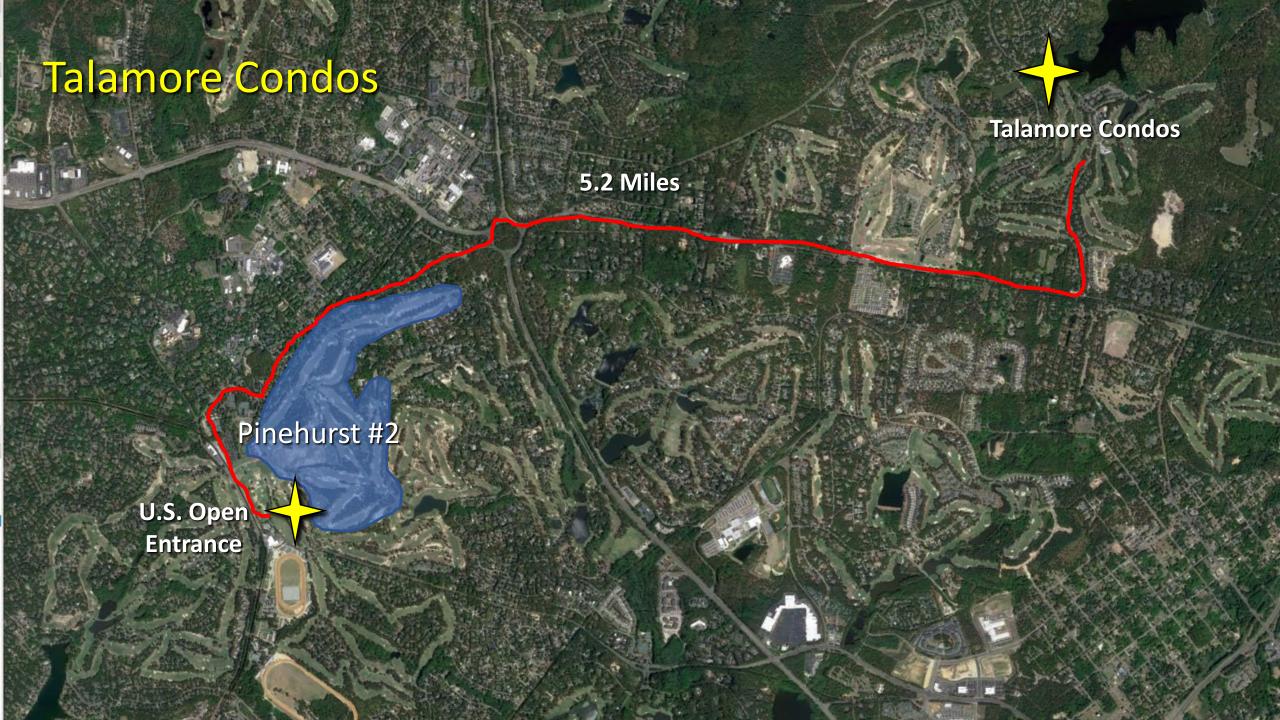








Talamore Golf Resort Condos



## The Process

- 1. Clients review their accommodations needs April 11<sup>th</sup> to May 12<sup>th</sup>
- 2. Clients communicate their housing needs to the USGA No later than May  $15^{th}$
- 3. USGA sends each client their room allocation, including specific property and number of rooms June  $1^{st}$
- 4. USGA introduces client to the contact person at each property and formally releases the rooms to the client June 1<sup>st</sup> to June 7<sup>th</sup>
- 5. Client contracts with each property directly (except Talamore). The contract must be signed, and a 50% non-refundable deposit submitted by July 15<sup>th</sup> or rooms will revert to the USGA block
- 6. After July 15<sup>th</sup>, the USGA will review any unused inventory (if any) and redistribute as needed

## **Local Realtors**

#### **Charlotte Hagan**

Hagan & Hagan Realty <a href="mailto:chagan@pinehurst.net">chagan@pinehurst.net</a> 910.639.4567

#### **Bob Klug**

Pinehurst Area Realty
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910.690.1300

#### **Todd Camplin, PGA**

Forest Creek Golf Club tcamplin@colonypartners.com 910-690-0468

#### **Debbie Putz**

Village of Pinehurst Rentals
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#### **Marcus Larose**

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